# Golden Crescent Workforce Development Board Strategic and Operational Plan 2017 – 2020 Two-Year Plan Modification



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### **Part A: Strategic Elements**

### Boards' Vision

- 1. A description of the Board's strategic vision to support regional economic growth and economic self-sufficiency.
  - a. goals for preparing an educated and skilled workforce, including youth and individuals with barriers to employment; and
  - b. goals relating to the performance accountability measures based on performance indicators described in WIOA §116(b)(2)(A).
- 2. A description of the Board's strategy to work with the entities carrying out the core programs and with the required partners to align resources available to the local area, to achieve the vision and goals.

### Economic and Workforce Analysis

- 1. A regional analysis of the following:
  - a. The economic conditions, including existing and emerging in-demand industry sectors and occupations, as well as targeted occupations
  - b. The employment needs of employers in existing and emerging in-demand industry sectors and occupations
- 2. A list of the in-demand industry sectors and occupations.
- 3. A list of the target industry sectors and occupations.
- 4. An analysis of the knowledge and skills needed to meet the employment needs of the employers in the region, including employment needs in in-demand sectors and occupations.
- 5. An analysis of the regional workforce, including current labor force employment and unemployment data, information on labor market trends, and educational and skill levels of the workforce, including individuals with barriers to employment.
- 6. An analysis of workforce development activities in the Golden Crescent, including education and training. This analysis includes the strengths and weaknesses of workforce development activities and an evaluation of the effectiveness of programs and services. It evaluates the Board's capacity to provide workforce development activities to address the identified education and skills needs of the workforce. The analysis also includes serving individuals with barriers to employment and the employment needs of business and industry.

## **Part B: Operational Elements**

The Operational Elements of the Plan are as follows:

- 1. A description of the workforce development system in the local area that identifies:
  - a. the programs that are included in the system; and
  - b. how the Board will support the strategy identified in the State Plan and work with the entities carrying out core programs and other workforce development programs, including programs of study authorized under the Carl D. Perkins Career and Technical Education Act of 2006, that support the strategy identified in the State Plan under WIOA §102(b)(1)E).
- 2. A description of how the Board will work with entities carrying out core programs to:
  - a. expand access to employment, training, education, and supportive services for eligible individuals, particularly eligible individuals with barriers to employment;
  - b. facilitate the development of career pathways and co-enrollment, as appropriate, in core programs; and
  - c. improve access to activities leading to a recognized postsecondary credential (including a credential that is an industry-recognized certificate or certification, portable, and stackable).
- 3. A description of the strategies for coordinating programs and services for target populations.
- 4. A description of the strategies and services that will be used in our area:
  - a. To facilitate engagement of employers in the workforce development programs, including small employers and employers in in-demand industry sectors and occupations
  - b. To support a local workforce development system that meets the needs of businesses in the local area
  - c. To better coordinate workforce development programs and economic development
  - d. To strengthen linkages between the one-stop delivery system and unemployment insurance programs

**Note:** This includes the implementation of initiatives such as incumbent worker training programs, on-the-job training programs, customized training programs, industry and sector strategies, career pathways initiatives, use of effective business intermediaries, and other business services and strategies designed to meet the needs of regional employers. These initiatives must support the strategy described above.

5. An explanation of how the Board will coordinate local workforce investment activities with regional economic development activities that are carried out in the local area and how the Board will promote entrepreneurial-skills training and microenterprise services.

- 6. A description of the one-stop delivery system in the local area, including explanations of the following:
  - a. How the Board will ensure the continuous improvement of eligible providers and how providers will meet the employment needs of local employers, workers, and job seekers;
  - b. How the Board will facilitate access to services provided through the one-stop delivery system, including to remote areas, through the use of technology and other means;
  - c. How entities within the one-stop delivery system, including the one-stop operators and the one-stop partners, will comply with WIOA §188, if applicable, and with applicable provisions of the Americans with Disabilities Act of 1990 regarding the physical and programmatic accessibility of facilities, programs and services, technology, and materials for individuals with disabilities, including providing staff training and support for addressing the needs of individuals who have disabilities; and
  - d. The roles and resource contributions of the one-stop partners.
- 7. A description and assessment of the type and availability of adult and dislocated worker employment and training activities in the local area.
- 8. A description of how the Board will coordinate workforce investment activities carried out in the local area with statewide rapid response activities described in WIOA §134(a)(2)(A).
- 9. A description and assessment of the type and availability of workforce investment activities for youth in the local area, including activities for youth who have disabilities. This description must include an identification of successful models of such activities.
- 10. A description of how the Board will coordinate relevant secondary- and postsecondary- education programs and activities with education and workforce investment activities to coordinate strategies, enhance services, and avoid duplication of services.
- 11. A description of how the Board will provide transportation, including public transportation, and other appropriate support services in the local area in coordination with WIOA Title I workforce investment activities.
- 12. A description of plans, assurances, and strategies for maximizing coordination, improving service delivery, and avoiding duplication of Wagner-Peyser Act services and other services provided through the one-stop delivery system.

- 13. A description of how the Board will coordinate WIOA Title I workforce investment activities with Adult Education and Literacy activities under WIOA Title II. This description must include how the Board will carry out the review of local applications submitted under Title II consistent with WIOA §§107(d)(11)(A) and (B)(i) and WIOA §232.
- 14. Provide copies of executed cooperative agreements that explain how all local service providers, including additional providers, will carry out the requirements for integration of and access to the entire set of services available in the local one-stop delivery system. This includes cooperative agreements (as defined in WIOA §107(d)(11)) between the Board or other local entities described in §101(a)(11)(B) of the Rehabilitation Act of 1973 (29 U.S.C. 721(a)(11)(B)) and the local office of a designated state agency or designated state unit that administers programs that are carried out under Title I of the Rehabilitation Act (29 U.S.C. 720 et seq.) (other than §112 or part C of that title (29 U.S.C. 732, 741) and are subject to §121(f)) in accordance with §101(a)(11) of the Rehabilitation Act (29 U.S.C. 721(a)(11)) with respect to efforts that will enhance the provision of services to individuals who have disabilities and to other individuals, such as cross training of staff, technical assistance, use and sharing of information, cooperative efforts with employers, and other efforts.
- 15. An identification of the entity responsible for the disbursal of grant funds described in WIOA §107(d)(12)(B)(i)(III), as determined by the chief elected officials or the governor under WIOA §107(d)(12)(B)(i).
- 16. A description of the competitive process that will be used to award the sub-grants and contracts for WIOA Title I activities.
- 17. A description of the local levels of performance negotiated with TWC and the chief elected officials consistent with WIOA §116(c), to be used to measure the performance of the local area and to be used by the Board for measuring the performance of the local fiscal agent (where appropriate), eligible providers under WIOA Title I subtitle B, and the one-stop delivery system in the local area. A description of the actions the Board will take toward becoming or remaining a high-performing Board.
- 18. A description of the actions the Board will take toward becoming or remaining a high-performing Board.
- 19. A description of how training services outlined in WIOA §134 will be provided through the use of Individual Training Accounts (ITAs), including, if contracts for training services will be used, how the use of such contracts will be coordinated with the use of ITAs under that

chapter, and how the Board will ensure informed customer choice in the selection of training programs, regardless of how the training services are to be provided.

- 20. A description of how one-stop centers are implementing and transitioning to an integrated, technology-enabled intake and case management information system for programs carried out under WIOA and by one-stop partners.
- 21. The Board policy to ensure that priority for adult individualized career services and training services will be given to recipients of public assistance, other low-income individuals, and individuals who are basic skills deficient, consistent with WIOA §134(c)(3)(E) and §680.600 of the Final Regulations.
- 22. Boards may impose limits on the duration and amount of ITAs. If the state or Board chooses to do so, the limitations must be described in the Local Plan, but must not be implemented in a manner that undermines WIOA's requirement that training services are to be provided in a manner that maximizes customer choice in the selection of an Eligible Training Provider. Exceptions to ITA limitations may be provided for individual cases and must be described in Board policies.
- 23. A description of the design framework for youth programs in the local area, and how the 14 program elements required in §681.460 of the Final Regulations are to be made available within that framework.
- 24. A description of how the Board will encourage Registered Apprenticeship programs in its area to register with the eligible training provider system in order to receive WIOA funding.
- 25. A description of the Board's strategy and commitment to support ApprenticeshipTexas efforts across the state, as applicable.

### **Part C: Public Comment**

A description of the process used by the Board, consistent with WIOA §108(d), to provide a 30-day public comment period before submission of the plan, including an opportunity to have input into the development of the Local Plan/Plan Modification, particularly for representatives of businesses, education, and labor organizations. Comments submitted during the public comment period that represent disagreement with the plan must be submitted with the Local Plan or Two-Year Plan Modification.

# **Part D: Attachments**

1. Memorandums of Understanding and Cooperative Agreements

### Introduction

Under the Workforce Innovation and Opportunity Act (WIOA) §108, each Local Workforce Development Board (Board) is required to develop and submit to the state a comprehensive four-year plan (Local Plan) that identifies and describes policies and procedures as well as local activities that are in line with the State Plan as well as any subsequent modifications.

Additionally, WIOA requires that at the end of the first two-year period of the four-year local Board Plan, the Board and their appropriate chief elected officials (CEOs) review the local plan and prepare and submit modifications to reflect changes in the labor market and economic conditions and other factors affecting implementation of the plan. These include, but are not limited to, changes to the financing available to support WIOA Title I and other partner-provided services, or a need to revise strategies to meet local performance goals.

Both the Local Plan and the Two-Year Plan Modification must be developed openly and be available to the public for comment for 30 days, particularly to members of the business and educational communities as well as various other labor organizations. Afterwards, the Texas Workforce Investment Council (TWIC) is charged under Texas Government Code §\$2308.101(5), 2308.302(a), and 2308.304(a)(b)(4) and the Workforce Innovation and Opportunity Act of 2014 (WIOA) (Public Law 113–128) with recommending the plans and subsequent updates to the governor for final approval. TWIC reviews each Board Plan and Plan Modification to ensure that local goals and objectives are consistent with the statewide goals and objectives in the system strategic plan, *The Texas Workforce System Strategic Plan FY 2016–FY 2023*.

After the mandated 30-day public comment period, a summary of Boards' responses and strategies is provided to TWIC as part of their review and consideration process. Once alignment is confirmed, the plans are submitted to the Governor's Office for final approval.

Locally, our long-term strategic plan was reviewed by the Board's Policy and Planning Committee and Board of Director's on January 27, 2016. The updated plan modification was posted for public comment on beginning February 15, 2019 and will be reviewed by Policy and Planning Committee and Board of Director's on March 28, 2019.

The previous "Table of Contents" indicates the questions and required content that each Board is mandated to respond to and include in their Strategic Plan, according to Workforce Development Letter 22-16 dated October 22, 2016 and revised December 5, 2016. Workforce Solution Golden Crescent Board's replies to those requirements are indicated throughout the remainder of this Plan under the heading: "Board Response".

## **Part A: Strategic Elements**

Boards' Vision

1. A description of the Board's strategic vision to support regional economic growth and economic self-sufficiency.

- a. goals for preparing an educated and skilled workforce, including youth and individuals with barriers to employment; and
- b. goals relating to the performance accountability measures based on performance indicators described in WIOA  $\S116(b)(2)(A)$ .

<u>Board Response</u>- Workforce Solutions Golden Crescent and its' regional partners recognize the collaborative process as a powerful means to achieve economic growth and vitality that enables the workforce occupational demand to increase, providing the opportunity for more job seekers to reach self-sufficiency.

WSGC recognizes that the synergy of education, workforce development, and economic development requires that effective partnerships be formed and managed to ensure the success of all involved. WSGC has developed a strong synergy with the regions' community college, university, independent school districts, economic development corporations, non-profits, and vendors, resulting in positive changes and growth in the regions' workforce and economy. Education fills the talent pipeline for the workforce and providing a skilled and productive labor pool is the foundation for economic development. The ability to foster and maintain that pipeline is a vital consideration to attract new business and is a necessary component for expansion of existing businesses. WSGC recognized the importance of community partners in all its activities and continues to facilitate leveraging and matching between partners to maximize the resources of all entities. The partners and organizations involved in education, workforce, and economic development have a common and vested interest in collaborating to create a comprehensive, seamless and mutually beneficial system. WSGC serves as the logical fulcrum to balance, manage, and lead the effort to align all public and private entities to advance workforce initiatives in the Golden Crescent. We cannot succeed in connecting workers to jobs, if qualified workers are scarce, or there are too few quality jobs.

WSGC realizes its primary vision and mission must be to remain an integral part of strengthening the economy of the Golden Crescent by;

- ensuring the economic self-sufficiency of the residents,
- and providing skilled workers for employers,

This is consistent with the core mission of the Board:

To address employer and residents needs through workforce development initiatives, resulting in a skilled labor force and a vibrant economy for the Golden Crescent.

WSGC and its' regional workforce partners have a long tradition of collaborative planning and have aligned strategic initiatives with targeted industry sectors and demand occupations. The Strategic Goals outlined below identify the key areas of focus for the duration of this Plan.

In accordance with TWIC requirements, these local goals and objectives are consistent with the statewide goals and objectives in the system strategic plan, *The Texas Workforce System Strategic Plan FY 2016–FY 2023*.

## **Goal #1: Focus on Employers**

By accessing critical education and labor data sets, employers can more easily find and plan for skilled workers to meet their needs in both the immediate timeframe and the future. Through greater engagement with employers, education and training providers can better design career and technical education content and delivery options that are more aligned with industry needs. Providers can make adjustments in program content to benefit employers and students, as well as address both state and regional economic needs.

### Objective #1

Facilitate development and alliances with partners/stakeholders (businesses, industry associations, economic development entities, chambers of commerce, etc.) within 'Target Industries' to identify market challenges and opportunities.

### Objective #2

Increase services to employers that are value-added, efficient, and adaptable to meet the varied needs and expectations of each respective industry.

### Objective #3

Increase marketing and promotion of available services via WSGC's Business Services Unit and various media outlets.

### Objective #4

Monitor, evaluate, and continuously strive to improve the quality and quantity of services available to our customers (employers and job seekers).

### Objective #5

Continue to work with rural counties to assist with employer retention and expansion strategies and to provide information about any opportunities for grant assistance i.e. skills development grants.

## **Goal #2: Engage in Partnerships:**

Through collaborative and transparent processes, partners focus on outcomes that improve the employability of all program participants—from across a wide spectrum of capabilities and experiences—to meet employer needs. The leveraging of partnerships to enhance system alignment and outcomes depends on trust, a culture of collaboration both within and external to the workforce system, deep working relationships, and technical capacity to communicate to share needs, data, and information. Partnerships can provide for common planning, intake, and reporting on outcomes, as well as ensuring a "no wrong door" approach to the provision of workforce programs and services.

### Objective #1

Continue to extend and maintain support for workforce development through formalized and long-term efforts aimed at strengthening communication between employers, educational institutions, service providers, and other relevant partners and stakeholders.

### Objective #2

Leverage P-16 education in the region to improve workforce development and increase the number of trained (or trainable) workers in the area.

### Objective #3

Facilitate the development of strategic alliances and partnerships in support of workforce development initiatives.

### **Objective #4**

Work with internal partner Texas Veterans Commission (TVC) and local and state Veteran's organizations to expedite the transition of returning veterans into the workforce and increase job placement in the civilian sector.

### Objective #5

Develop Memorandums of Understanding (MOU) with partner agencies to leverage available resources (financial and co-location of assets).

### **Goal #3: Align System Elements**

By improving transitions, aligning programs, and ensuring portability and transferability, Texas improves access and the ability of all participants to complete programs of study, earn credentials, transition to further education, and gain critical employability skills. Texas employers are better positioned to find and hire the employees they need through an enhanced education and training pipeline.

### Objective #1

Improve the system's ability and *adaptability* to respond in a meaningful way to workforce problems, with workforce *solutions*.

- Effectively integrate planning initiatives that require partner coordination to ensure alignment.
- College and career readiness is achieved by availability of both academic courses and rigorous career technical education courses to support all students through a continuum of choices (two- and four-year degrees, apprenticeship, and military).
- Improve program and initiative alignment to ensure seamless educational and career transitions through coordinated and integrated planning.
- Increase awareness and educate high school counselors to create a secondary school culture where all students and parents understand the wide range of career and educational choices, including middle skill careers.
- Expand and integrate middle skills training to meet current and future employer demand.
- Ensure veterans have programs, products, and services to accommodate their needs to enter the workforce and necessary to meet current and future employer demand.
- Enhance planning and collaboration to achieve alignment across workforce system components to meet employer and community needs.
- Programs and services must be aligned with employer needs.

### Objective #2

Monitor, evaluate, and continuously strive to improve the quality and quantity of services available to our customers (employers and job seekers).

### Objective #3

Address all WIOA defined barriers to employment through Adult, Dislocated Worker and Youth program activities and partner with community program providers to enhance the skill level and earnings potential for participants with significant barriers to employment.

### **Objective #4**

Work with TWC, AEL, and Vocational Rehabilitation partners to consolidate intake, referral, and service strategies that focus on training and employment.

### **Goal #4: Improve and Integrate Programs:**

Accelerate employment and improve efficiencies through shared resources that can be leveraged to create new, relevant, and innovative opportunities that serve the needs of all stakeholders. By addressing high-priority programmatic needs through an integrated strategy, decision-making at the system, partner, and participant levels is improved and system service delivery is enhanced.

### Objective #1

Work with employers, educational institutions and regional partners to identify clear pathways or "mapping" of knowledge, skills and abilities that illustrate the steps necessary to move from one educational or employment milestone to another.

### Objective #2

Increase the amount of investment (according to each revenue stream) dedicated to direct customer services (decrease 'cost-per-participant').

### Objective #3

Increase the number of customers receiving and completing training/employment activities.

### **Objective #4**

Annually, or as conditions warrant, review programs, services, and method of delivery for cost effectiveness and overall impact.

### Objective #5

Continually explore and pursue options (grants and related alternative funding opportunities) to supplement WSGC budget of State and Federal monies received as a 501c3.

### Objective #6

Work with area partners to continuously improve the referral system to help remove obstacles and barriers to success, to promote successful performance on the job and in school.

### **Objective #7**

Work with the area 2-year and 4-year post-secondary schools to identify, develop, and support methods to maximize transferable credits or military training towards attainment of an industry-recognized degree, license, or certification.

# **Goal #5: Improve Opportunities for Youth and Job Seekers with Barriers to Employment**

By aligning programs and resources that address high-priority programmatic needs through an integrated strategy, WSGC can improve the opportunities and outcomes of **ALL** participants to complete programs of study, earn credentials, transition to further education, and gain critical employability skills.

### Objective #1

Work with employers to assist in the implementation of work-based learning initiatives, including internships, work experience, job shadowing, leadership development activities, preapprenticeship, apprenticeship, pre-employment transition, subsidized summer employment, and financial literacy through the Board's Student HireAbility Navigator (SHN).

### Objective #2

The SHN initiative provides support and coordination around the region to grow and improve workforce transition services offered to students with disabilities & their families. SHN serves as a vital resource and partner to enhance current programs offered by Texas Workforce Commission's Vocational Rehabilitation Services through three areas of focus:

- Focus #1 Raise awareness of resources and activities available to students with disabilities
- **Focus #2** Increase community coordination and provide information, training, and technical assistance
- **Focus #3** Inform and engage employers to increase understanding and develop work-based learning opportunities

### Objective #3

Focus on reconnecting WIOA out-of-school youth (OSY) to education and jobs and provide WIOA in-school-youth (ISY) with supports that are necessary for the successful completion of high school.

### Objective #3

Work in partnerships to assist youth in GED/high school completion activities, tutoring, subsidized employment, college visits, and strategic career information.

### **Objective #4**

Strengthen partnerships with secondary education institutions and AEL providers to promote high school diploma (and equivalency) attainment, and to prevent youth from dropping out of school.

## **Goal #6: Performance Accountability**

Per the performance accountability measures described in WIOA  $\S116(b)(2)(A)$ , WSGC Board of Directors and committees evaluate the performance and operations of the system as a whole, and that of each individual component. This framework and the overall Board emphasis on continuous improvement, contributes to maintaining effective and efficient integration and coordination in the workforce system.

### Objective #1

Continue to review and refine all contracting and procurement policies, procedures, and processes to ensure compliance and adherence to applicable rules and regulations.

### Objective #2

Continue to strengthen systems that support an environment of knowledge and provides the needed insight to attain and excel in all TWC-Contracted performance measures and other contracted grant deliverables.

### Objective #3

Maintain adequate internal accounting controls to provide assurance of properly recorded, timely transactions that are in accordance with state and federal regulations, including the provision of accurate financial records to the Board, Local, State, and Federal agencies.

### Objective #4

Maintain and promote a continuous improvement process to ensure accountability, integrity, and quality within our workforce programs.

### Objective #5

Continue to work to ensure that all data and customer information is secure and protected from unauthorized access and exposure.

2. A description of the Board's strategy to work with the entities carrying out the core programs and with the required partners to align resources available to the local area, to achieve the vision and goals.

<u>Board Response</u>-Please refer to the objectives associated with Board goals #3 and #4. Additionally, WSGC has co-hosted and participated in several local and regional integration meetings with core partners. The partners include WIOA Title II Adult Education and Literacy, WIOA Title IV Vocational Rehabilitation, local educational institutions and community-based organizations. WSGC core partners are committed to consistently provide excellent service to workforce system customers, to align resources available in the Golden Crescent, to achieve the afore-mentioned goals and objectives.

### Economic and Workforce Analysis

- 1. A regional analysis of the following:
  - a. The economic conditions, including existing and emerging in-demand industry sectors and occupations, as well as targeted occupations
  - b. The employment needs of employers in existing and emerging in-demand industry sectors and occupations

**Board Response**- Comprehensive and detailed Economic and Workforce Analysis contained on the following pages, including WSGC Target Occupation List.

# **Demographic Profile**

The population in the Golden Crescent was 196,496 per American Community Survey data for 2013-2017.

The region has a civilian labor force of 93,036 with a participation rate of 61.0%. Of individuals 25 to 64 in the Golden Crescent, 18.0% have a bachelor's degree or higher which compares with 32.3% in the nation.

The median household income in the Golden Crescent is \$54,567 and the median house value is \$120,044.

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		Percent			Value	
	Golden			Golden		
	Crescent	Texas	USA	Crescent	Texas	USA
Demographics						
Population (ACS)	_	_	_	196,496	27,419,612	321,004,407
Male	49.6%	49.7%	49.2%	97,451	13,616,977	158,018,753
Female	50.4%	50.3%	50.8%	99,045	13,802,635	162,985,654
Median Age <sup>2</sup>		_	_	38.1	34.3	37.8
Under 18 Years	25.1%	26.3%	22.9%	49,391	7,213,117	73,601,279
18 to 24 Years	8.7%	10.0%	9.7%	17,094	2,752,064	31,131,484
25 to 34 Years	12.3%	14.6%	13.7%	24,218	4,002,129	44,044,173
35 to 44 Years	11.6%	13.5%	12.7%	22,707	3,705,119	40,656,419
45 to 54 Years	12.5%	12.7%	13.4%	24,480	3,494,999	43,091,143
55 to 64 Years	13.1%	11.1%	12.7%	25,673	3,036,278	40,747,520
65 to 74 Years	9.3%	7.0%	8.6%	18,294	1,915,612	27,503,389
75 Years, and Over	7.5%	4.7%	6.3%	14,639	1,300,294	20,229,000
Race: White	80.6%	74.6%	73.0%	158,327	20,459,525	234,370,202
Race: Black or African American	6.3%	12.0%	12.7%	12,406	3,286,950	40,610,815
Race: American Indian and Alaska Native	0.2%	0.5%	0.8%	457	130,360	2,632,102
Race: Asian	1.2%	4.5%	5.4%	2,266	1,236,852	17,186,320
Race: Native Hawaiian and Other Pacific Islander	0.0%	0.1%	0.2%	93	23,531	570,116
Race: Some Other Race	9.4%	5.8%	4.8%	18,556	1,580,393	15,553,808
Race: Two or More Races	2.2%	2.6%	3.1%	4,391	702,001	10,081,044
Hispanic or Latino (of any race)	41.2%	38.9%	17.6%	81,025	10,673,909	56,510,571
Population Growth						
Population (Pop Estimates) <sup>5</sup>	-	_	_	197,376	28,304,596	325,719,178
Population Annual Average Growth <sup>5</sup>	0.6%	1.7%	0.8%	1,152	447,261	2,448,797
Economic						
Labor Force Participation Rate and Size (civilian population 16 years and over)	61.0%	64.4%	63.3%	93,036	13,473,957	161,159,470
Armed Forces Labor Force	0.0%	0.4%	0.4%	49	91,081	1,024,855
Veterans, Age 18-64	5.2%	5.2%	4.9%	5,991	872,423	9,667,749

#### Summary<sup>1</sup>

	Juin	iliai y				
		Percent			Value	
	Golden	_		Golden	_	
	Crescent	Texas	USA	Crescent	Texas	USA
Veterans Labor Force Participation Rate and Size, Age 18-64	77.2%	77.6%	75.8%	4,626	677,079	7,326,514
Median Household Income <sup>2</sup>	_	_	_	\$54,567	\$57,051	\$57,652
Per Capita Income	_	_	-	\$27,705	\$28,985	\$31,177
Poverty Level (of all people)	14.8%	16.0%	14.6%	28,388	4,291,384	45,650,345
Households Receiving Food Stamps	12.2%	12.7%	12.6%	8,592	1,196,016	15,029,498
Mean Commute Time (minutes)	_	_	_	22.2	26.1	26.4
Commute via Public Transportation	0.8%	1.5%	5.1%	685	187,311	7,607,907
Educational Attainment, Age 25-64						
No High School Diploma	15.4%	16.1%	11.4%	14,973	2,287,734	19,230,541
High School Graduate	34.6%	24.7%	26.0%	33,593	3,517,552	43,784,920
Some College, No Degree	23.7%	22.4%	21.2%	23,020	3,183,316	35,803,629
Associate's Degree	8.3%	7.4%	9.0%	8,025	1,051,162	15,199,517
Bachelor's Degree	12.7%	19.7%	20.5%	12,337	2,808,143	34,602,913
Postgraduate Degree	5.3%	9.8%	11.8%	5,130	1,390,618	19,917,735
Housing						
Total Housing Units	_	_	-	87,216	10,611,386	135,393,564
Median House Value (of owner-occupied units) <sup>2</sup>	_	_	_	\$120,044	\$151,500	\$193,500
Homeowner Vacancy	1.4%	1.6%	1.7%	698	94,134	1,346,331
Rental Vacancy	9.8%	7.6%	6.1%	2,376	300,975	2,838,344
Renter-Occupied Housing Units (% of Occupied Units)	30.5%	38.0%	36.2%	21,506	3,579,373	42,992,786
Occupied Housing Units with No Vehicle Available (% of Occupied Units)	5.1%	5.5%	8.8%	3,597	517,945	10,468,418
Social						
Enrolled in Grade 12 (% of total population)	1.5%	1.5%	1.4%	2,986	398,124	4,437,324
Disconnected Youth <sup>4</sup>	3.3%	3.0%	2.7%	346	47,251	456,548
Children in Single Parent Families (% of all children)	35.4%	34.9%	34.5%	16,403	2,396,094	24,106,567
With a Disability, Age 18-64	12.8%	9.7%	10.3%	14,250	1,613,122	20,276,199
With a Disability, Age 18-64, Labor Force Participation Rate and Size	44.0%	44.4%	41.4%	6,267	716,525	8,395,884
Foreign Born	7.2%	16.9%	13.4%	14,188	4,622,395	43,028,127
Speak English Less Than Very Well (population 5 yrs and over)	6.9%	14.1%	8.5%	12,561	3,576,480	25,654,421
Union Membership						
Total <sup>3</sup>	5.4%	4.3%	10.7%	_	_	_
Private Sector <sup>3</sup>	2.7%	2.3%	6.4%	_	_	_
Manufacturing <sup>3</sup>	4.4%	3.5%	8.7%	_	_	_
Public Sector <sup>3</sup>	17.1%	15.5%	35.1%	_	_	_

Source: JobsEQ®

<sup>1.</sup> American Community Survey 2013-2017, unless noted otherwise

<sup>2.</sup> Median values for certain aggregate regions (such as MSAs) may be estimated as the weighted averages of the median values from the composing counties.

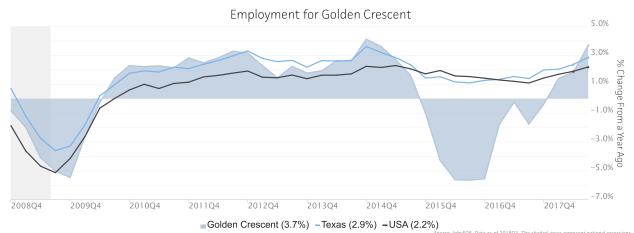
<sup>3. 2017;</sup> Current Population Survey, unionstats.com, and Chmura; county- and zip-level data are best estimates based upon industry-, MSA-, and state-level data

<sup>4.</sup> Disconnected Youth are 16-19 year olds who are (1) not in school, (2) not high school graduates, and (3) either unemployed or not in the labor force.

<sup>5.</sup> Census 2017, annual average growth rate since 2007

# **Employment Trends**

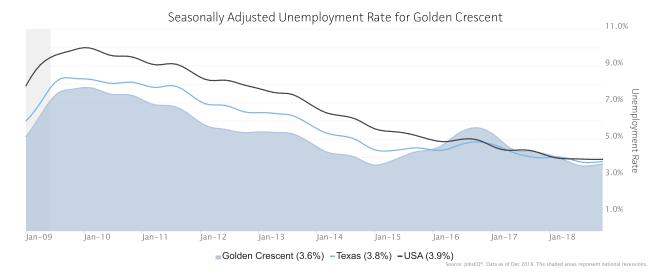
As of 2018Q3, total employment for the Golden Crescent was 88,072 (based on a four-quarter moving average). Over the year ending 2018Q3, employment increased 3.7% in the region.



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2018Q1 with preliminary estimates updated to 2018Q3.

# **Unemployment Rate**

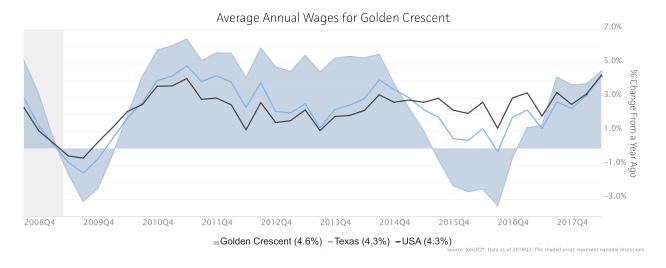
The seasonally adjusted unemployment rate for the Golden Crescent was 3.6% as of December 2018. The regional unemployment rate was lower than the national rate of 3.9%. One year earlier, in December 2017, the unemployment rate in the Golden Crescent was 4.2%.



Unemployment rate data are from the Local Area Unemployment Statistics, provided by the Bureau of Labor Statistics and updated through December 2018.

# **Wage Trends**

The average worker in the Golden Crescent earned annual wages of \$45,406 as of 2018Q3. Average annual wages per worker increased 4.6% in the region over the preceding four quarters. For comparison purposes, annual average wages were \$55,994 in the nation as of 2018Q3.



Annual average wages per worker data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2018Q1 with preliminary estimates updated to 2018Q3.

# **Cost of Living Index**

The Cost of Living Index estimates the relative price levels for consumer goods and services. When applied to wages and salaries, the result is a measure of relative purchasing power. The cost of living is 6.1% lower in Golden Crescent than the U.S. average.

### **Cost of Living Information**

	Annual Average Salary	Cost of Living Index (Base US)	US Purchasing Power
Golden Crescent	\$45,406	93.9	\$48,339
Texas	\$56,053	94.3	\$59,419
USA	\$55,994	100.0	\$55,994

Source: JobsEQ®

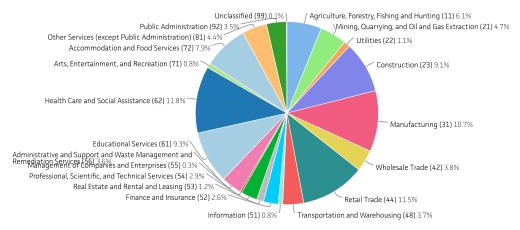
Data as of 2018Q3

Cost of Living per C2ER, data as of 2018q3, imputed by Chmura where necessary.

## **Industry Snapshot**

The largest sector in the Golden Crescent is Health Care and Social Assistance, employing 10,409 workers. The next-largest sectors in the region are Retail Trade (10,086 workers) and Manufacturing (9,467). High location quotients (LQs) indicate sectors in which a region has high concentrations of employment compared to the national average. The sectors with the largest LQs in the region are Mining, Quarrying, and Oil and Gas Extraction (LQ = 10.97), Agriculture, Forestry, Fishing and Hunting (4.44), and Utilities (2.10).





Source: JobsEQ®, Data as of 2018Q3

Source: JobsEQ®

Data as of 2018Q3

Cost of Living per C2ER, data as of 2018q3, imputed by Chmura where necessary.

Sectors in the Golden Crescent with the highest average wages per worker are Management of Companies and Enterprises (\$114,841), Mining, Quarrying, and Oil and Gas Extraction (\$74,565), and Utilities (\$66,952). Regional sectors with the best job growth (or most moderate job losses) over the last 5 years are Accommodation and Food Services (+1,276 jobs), Retail Trade (+1,042), and Transportation and Warehousing (+1,023).

Over the next 10 years, employment in the Golden Crescent is projected to expand by 8,302 jobs. The fastest growing sector in the region is expected to be Health Care and Social Assistance with a +2.0% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Health Care and Social Assistance (+2,517 jobs), Construction (+1,570), and Educational Services (+818).

			Current		5-Year Total	History Avg Ann % Chg in			1-Year Forecas			
		Four Quar	ters Ending wi	ith 2018q3	Change	Empl		(Appr	oximate)	Gro	owth	
NAICS	Industry	Empl	Avg Ann Wages	LQ	Empl	Region	Total New Demand	Exits	Transfers	Empl	Avg Ann Rate	
11	Agriculture, Forestry, Fishing and Hunting	5,409	\$21,826	4.44	-8	0.0%	626	253	333	40	0.7%	
21	Mining, Quarrying, and Oil and Gas Extraction	4,166	\$77,925	10.97	-1,311	-5.3%	511	140	286	86	2.1%	
22	Utilities	967	\$80,285	2.10	-36	-0.7%	87	32	56	0	0.0%	
23	Construction	8,003	\$50,644	1.60	242	0.6%	887	284	506	98	1.2%	
31	Manufacturing	9,467	\$77,015	1.31	-1,254	-2.5%	954	365	622	-33	-0.4%	
42	Wholesale Trade	3,353	\$55,874	0.99	-191	-1.1%	353	133	219	0	0.0%	
44	Retail Trade	10,086	\$29,997	1.08	364	0.7%	1,373	595	752	26	0.3%	
48	Transportation and Warehousing	3,242	\$58,022	0.84	955	7.2%	353	147	197	10	0.3%	
51	Information	697	\$43,033	0.40	-76	-2.1%	64	25	43	-3	-0.5%	
52	Finance and Insurance	2,299	\$52,869	0.66	-28	-0.2%	226	83	134	9	0.4%	
53	Real Estate and Rental and Leasing	1,074	\$49,741	0.71	-393	-6.0%	113	50	59	3	0.3%	
54	Professional, Scientific, and Technical Services	2,553	\$56,145	0.44	308	2.6%	246	82	137	27	1.0%	
55	Management of Companies and Enterprises	262	\$120,285	0.20	66	5.9%	25	9	15	2	0.6%	
56	Administrative and Support and Waste Management and Remediation Services	3,179	\$38,139	0.56	510	3.6%	399	156	211	32	1.0%	
61	Educational Services	8,212	\$37,503	1.14	334	0.8%	813	367	394	52	0.6%	
62	Health Care and Social Assistance	10,409	\$43,822	0.83	-542	-1.0%	1,139	483	500	156	1.5%	
71	Arts, Entertainment, and Recreation	705	\$20,826	0.40	-44	-1.2%	105	45	55	6	0.8%	
72	Accommodation and Food Services	6,974	\$17,148	0.88	745	2.3%	1,177	500	630	47	0.7%	
81	Other Services (except Public Administration)	3,852	\$26,488	1.00	367	2.0%	455	200	238	17	0.4%	
92	Public Administration	3,080	\$47,637	0.74	62	0.4%	294	120	163	11	0.4%	
99	Unclassified	83	\$39,254	0.54	73	51.1%	10	4	5	1	0.7%	
	Total - All Industries	88,072	\$45,406	1.00	142	0.0%	10,235	4,131	5,506	598	0.7%	

Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2018Q1 with preliminary estimates updated to 2018Q3. Forecast employment growth uses national projections adapted for regional growth patterns.

## **Occupation Snapshot**

The largest major occupation group in the Golden Crescent is Office and Administrative Support Occupations, employing 11,607 workers. The next-largest occupation groups in the region are Sales and Related Occupations (8,304 workers) and Management Occupations (7,858). High location quotients (LQs) indicate occupation groups in which a region has high concentrations of employment compared to the national average. The major groups with the largest LQs in the region are Farming, Fishing, and Forestry Occupations (LQ = 2.05), Construction and Extraction Occupations (1.86), and Management Occupations (1.48).

Occupation groups in the Golden Crescent with the highest average wages per worker are Management Occupations (\$100,100), Architecture and Engineering Occupations (\$86,900), and Healthcare Practitioners and Technical Occupations (\$72,200). The unemployment rate in the region varied among the major groups from 1.1% among Legal Occupations to 6.3% among Food Preparation and Serving Related Occupations.

Over the next 1 year, the fastest growing occupation group in the Golden Crescent is expected to be Healthcare Support Occupations with a +1.8% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Construction and Extraction Occupations (+111 jobs) and Management Occupations (+67). Over the same period, the highest separation demand (occupation demand due to retirements and workers moving from one occupation to another) is expected in Office and Administrative Support Occupations (1,290 jobs) and Food Preparation and Serving Related Occupations (1,180).

Occupation Snapshot in Golden Crescent, 2018q3

				Cı	ırrent			5-Year	History Avg Ann		1-Year Forecast			
		Four Qua	arters Endin 2018q3	g with	201	2018q3		Total Change	% Chg in Empl	Total	Separations		Growth	
soc	Occupation	Empl	Avg Ann Wages <sup>1</sup>	LQ	Unempl	Unempl Rate	Online Job Ads²	Empl	Region	New Demand	Exits	Transfer	Empl	Avg Ann Rate
11- 0000	Management	7,858	\$100,100	1.48	80	1.1%	140	-67	-0.2%	673	333	273	67	0.8%
13- 0000	Business and Financial Operations	2,578	\$70,100	0.57	68	2.9%	71	74	0.6%	256	79	155	22	0.9%
15- 0000	Computer and Mathematical	857	\$66,700	0.33	20	2.7%	49	74	1.8%	65	15	42	8	0.9%
17- 0000	Architecture and Engineering	1,617	\$86,900	1.08	24	1.7%	38	-40	-0.5%	133	42	77	14	0.9%
19- 0000	Life, Physical, and Social Science	641	\$67,500	0.89	9	1.7%	21	13	0.4%	64	18	41	5	0.8%
21- 0000	Community and Social Service	1,150	\$49,400	0.82	16	1.8%	89	10	0.2%	140	48	79	13	1.1%
23- 0000	Legal	404	\$68,200	0.57	4	1.1%	11	-25	-1.2%	29	10	14	4	1.0%
25- 0000	Education, Training, and Library	5,713	\$44,500	1.16	254	4.7%	81	174	0.6%	528	243	240	46	0.8%
27- 0000	Arts, Design, Entertainment, Sports, and Media	870	\$44,200	0.55	16	2.2%	24	-43	-1.0%	89	37	48	5	0.5%

### Occupation Snapshot in Golden Crescent, 2018q3

								0.0000.	.,	-				
				Cu	ırrent			5-Year History Avg Ann		1-Year Forecast				
		Four Qua	rters Endin 2018q3	g with	201	8q3		Total Change	% Chg in Empl	Total	Sepa	Separations		owth
soc	Occupation	Empl	Avg Ann Wages <sup>1</sup>	LQ	Unempl	Unempl Rate	Online Job Ads <sup>2</sup>	Empl	Region	New Demand	Exits	Transfer	Empl	Avg Ann Rate
29- 0000	Healthcare Practitioners and Technical	4,565	\$72,200	0.91	76	1.7%	301	-118	-0.5%	315	128	128	59	1.3%
31- 0000	Healthcare Support	2,237	\$29,000	0.90	86	3.5%	92	-172	-1.5%	308	134	133	41	1.8%
33- 0000	Protective Service	1,321	\$45,200	0.70	30	2.1%	38	-18	-0.3%	132	60	67	5	0.4%
35- 0000	Food Preparation and Serving Related	6,780	\$21,700	0.90	486	6.3%	220	626	2.0%	1,230	530	650	50	0.7%
37- 0000	Building and Grounds Cleaning and Maintenance	2,993	\$23,900	0.96	147	4.5%	104	329	2.4%	404	187	195	22	0.7%
39- 0000	Personal Care and Service	2,434	\$22,500	0.71	111	4.0%	62	-12	-0.1%	397	191	173	33	1.4%
41- 0000	Sales and Related	8,304	\$36,600	0.93	344	3.9%	545	99	0.2%	1,189	509	653	27	0.3%
43- 0000	Office and Administrative Support	11,607	\$33,500	0.89	514	4.0%	328	117	0.2%	1,289	607	683	0	0.0%
45- 0000	Farming, Fishing, and Forestry	1,187	\$26,600	2.05	43	3.9%	12	60	1.0%	178	44	131	3	0.2%
47- 0000	Construction and Extraction	7,552	\$41,200	1.86	304	3.8%	179	-383	-1.0%	944	268	564	111	1.5%
49- 0000	Installation, Maintenance, and Repair	4,477	\$45,800	1.33	110	2.2%	246	135	0.6%	461	158	270	33	0.7%
51- 0000	Production	6,934	\$39,900	1.29	292	3.8%	114	-865	-2.3%	753	266	500	-14	-0.2%
53- 0000	Transportation and Material Moving	5,993	\$36,600	1.00	308	4.5%	434	173	0.6%	754	285	434	35	0.6%
	Total - All Occupations	88,072	\$43,500	1.00	n/a	n/a	3,199	142	0.0%	10,343	4,193	5,551	598	0.7%

Source: JobsEQ®

Data as of 2018Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

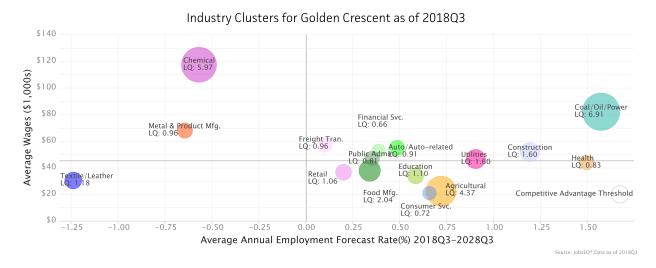
Occupation employment data are estimated via industry employment data and the estimated industry/occupation mix. Industry employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and currently updated through 2018Q1, imputed where necessary with preliminary estimates updated to 2018Q3. Wages by occupation are as of 2017 provided by the BLS and imputed where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

<sup>1.</sup> Occupation wages are as of 2017 and should be taken as the average for all Covered Employment

<sup>2.</sup> Data represent found online ads active within the last thirty days in the selected region; data represents a sampling rather than the complete universe of postings. Ads lacking zip code information but designating a place (city, town, etc.) may be assigned to the zip code with greatest employment in that place for queries in this analytic. Due to alternative county-assignment algorithms, ad counts in this analytic may not match that shown in RTI (nor in the popup window ad list).

# **Industry Clusters**

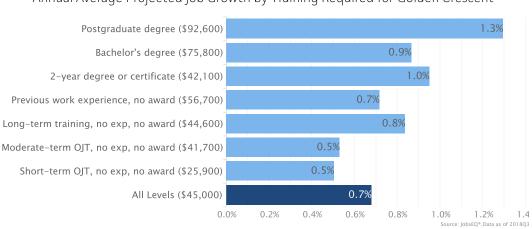
A cluster is a geographic concentration of interrelated industries or occupations. The industry cluster in the Golden Crescent with the highest relative concentration is Coal/Oil/Power with a location quotient of 6.91. This cluster employs 5,428 workers in the region with an average wage of \$82,133. Employment in the Coal/Oil/Power cluster is projected to expand in the region about 1.6% per year over the next ten years.



Location quotient and average wage data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics, imputed where necessary, and updated through 2018Q1 with preliminary estimates updated to 2018Q3. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

## **Education Levels**

Expected growth rates for occupations vary by the education and training required. While all employment in the Golden Crescent is projected to grow 0.7% over the next ten years, occupations typically requiring a postgraduate degree are expected to grow 1.3% per year, those requiring a bachelor's degree are forecast to grow 0.9% per year, and occupations typically needing a 2-year degree or certificate are expected to grow 1.0% per year.



Annual Average Projected Job Growth by Training Required for Golden Crescent

## 2. A list of the in-demand industry sectors and occupations.

**Board Response**- The following tables indicates industry sectors and corresponding occupations with historical and projected growth potential in the Golden Crescent.

			Current		5-Year	History		1-Year Forecast				
		Four Quar	ters Ending wi	th 2018q3	Total Change	Avg Ann % Chg in Empl			rations oximate)	Gro	owth	
		Avg Ann				Total New			Avg Ann			
NAICS	Industry	Empl	Wages	LQ	Empl	Region	Demand	Exits	Transfers	Empl	Rate	
11	Agriculture, Forestry, Fishing and Hunting	5,409	\$21,826	4.44	-8	0.0%	626	253	333	40	0.7%	
21	Mining, Quarrying, and Oil and Gas Extraction	4,166	\$77,925	10.97	-1,311	-5.3%	511	140	286	86	2.1%	
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23	Construction	8,003	\$50,644	1.60	242	0.6%	887	284	506	98	1.2%	
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42	Wholesale Trade	3,353	\$55,874	0.99	-191	-1.1%	353	133	219	0	0.0%	
44	Retail Trade	10,086	\$29,997	1.08	364	0.7%	1,373	595	752	26	0.3%	
48	Transportation and Warehousing	3,242	\$58,022	0.84	955	7.2%	353	147	197	10	0.3%	
51	Information	697	\$43,033	0.40	-76	-2.1%	64	25	43	-3	-0.5%	
52	Finance and Insurance	2,299	\$52,869	0.66	-28	-0.2%	226	83	134	9	0.4%	
53	Real Estate and Rental and Leasing	1,074	\$49,741	0.71	-393	-6.0%	113	50	59	3	0.3%	
54	Professional, Scientific, and Technical Services	2,553	\$56,145	0.44	308	2.6%	246	82	137	27	1.0%	
55	Management of Companies and Enterprises	262	\$120,285	0.20	66	5.9%	25	9	15	2	0.6%	
56	Administrative and Support and Waste Management and Remediation Services	3,179	\$38,139	0.56	510	3.6%	399	156	211	32	1.0%	
61	<b>Educational Services</b>	8,212	\$37,503	1.14	334	0.8%	813	367	394	52	0.6%	
62	Health Care and Social Assistance	10,409	\$43,822	0.83	-542	-1.0%	1,139	483	500	156	1.5%	
71	Arts, Entertainment, and Recreation	705	\$20,826	0.40	-44	-1.2%	105	45	55	6	0.8%	
72	Accommodation and Food Services	6,974	\$17,148	0.88	745	2.3%	1,177	500	630	47	0.7%	
81	Other Services (except Public Administration)	3,852	\$26,488	1.00	367	2.0%	455	200	238	17	0.4%	
92	Public Administration	3,080	\$47,637	0.74	62	0.4%	294	120	163	11	0.4%	
99	Unclassified	83	\$39,254	0.54	73	51.1%	10	4	5	1	0.7%	
	Total - All Industries	88,072	\$45,406	1.00	142	0.0%	10,235	4,131	5,506	598	0.7%	

Based on recent data (December 2018) from TWC LMCI Department, the *Projected Fastest Growing Industries* in the Golden Crescent in order of percentage growth are;

- 1. Nonresidential Building Construction
- 2. Offices of Other Health Practitioners
- 3. General Medical and Surgical Hospitals
- 4. Nursing Care Facilities, Skilled Nursing
- 5. Building Equipment Contractors

Regarding occupations, the direct and in-direct (ancillary and support) jobs that correspond with those "growth-potential" industries would likewise be in-demand.

The largest major occupation group in the Golden Crescent is Office and Administrative Support Occupations, employing 11,607 workers. The next-largest occupation groups in the region are Sales and Related Occupations (8,304 workers) and Management Occupations (7,858).

Over the next 1 year, the fastest growing occupation group in the Golden Crescent is expected to be Healthcare Support Occupations with a +1.8% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Construction and Extraction Occupations (+111 jobs) and Management Occupations (+67).

### 3. A list of the target industry sectors and occupations.

**Board Response**- The previous table indicates industry sectors with current and forecasted growth potential that will be targeted by the Board.

Additionally, each biennium, or as economic conditions dictate, the Board review and updates their *Target Occupation List*. This is a function of our Labor Market Committee, an *Ad Hoc* Committee comprised of several Board members, employers, training providers, Workforce Center staff, and other stakeholders. Collectively, they are charged with evaluating the occupations that are listed, to ensure they accurately reflect the needs of the community (employers and job seekers) as well as the potential needs of industry looking to expand or relocate to our area. Furthermore, we are only allowed to commit WIOA training dollars to occupations designated on that list, through our Individual Training Account (ITA) process. Considering that WIOA serves as the primary job-training revenue stream, it's imperative that the occupations on the list, not only mirror the needs of our industry and job seeker customers, but that those jobs (and the resulting training options) are actually in high-demand, provide a self-sufficient "livable" wage, and demonstrate sustained growth potential.

The Committee reviews the existing *Target Occupation* list and applies the selection criteria [designated by TWC] to each occupation. These include;

- Employment Growth Rate (observed over recent period & percent projected)
- Wages (avg. weekly/monthly earnings & minimum annual salary)
- Job Openings (current/fill rate of recent)
- Local Industry Composite Data
- Availability of Training

• Local Wisdom (any current information for our area that might not be reflected in DOL data)

As part of the comprehensive Labor Market analysis, they rely on data gathered from a variety of sources including, but not limited to;

- JobsEQ-Chmura Economics
- Sites on Texas data and reports
- TWC Texas Industry Profile
- TRACER Occupational Wage Data
- Job Openings by Occupation/JOF Report
- WorkinTexas (WiT) Supply & Demand Report
- DOL & BLS data
- Any information gleaned from Committee members

Once the "vetting" process is completed in accordance with TWC evaluation criteria, the revised list is presented to the Policy and Planning Committee for review and recommendation to the Board of Director's. The following is list of Target Occupations approved by the Board in June 2018:

2016,	
13-2011	Accountants and Auditors
49-3021	Automotive Body and Related Repairers
49-3023	Automotive Service Technicians and Mechanics
43-3031	Bookkeeping, Accounting, and Auditing Clerks
49-3031	Bus/Truck Diesel Mechanics
47-2031	Carpenters
15-1552	Computer Network Support Specialists
51-4012	Computer Numerically Controlled (CNC) Machine Tool Programmers, Metal, Plastic
33-3012	Correctional Officers/Jailers
49-9051	Electrical Power-Line Installers and Repairers
47-2111	Electricians
29-2041	Emergency Medical Technicians & Paramedics
33-2011	Firefighters
49-9021	Heating/Air Conditioning/Refrigeration Mechanics & Installers
49-9041	Industrial Machinery Mechanics
17-3023	Instrumentation/Electrical (I&E) Technicians
29-2061	Licensed Vocational Nurses
51-4041	Machinists
31-9092	Medical Assistants
29-2071	Medical Records/Health Information Specialists
49-9044	Millwrights
31-2011	Occupational Therapy Assistants
29-9011	Occupational Health and Safety Specialists
47-2073	Operating Engineers/Construction Equipment, Crane or Heavy Equipment Operators

29-2052	Pharmacy Technicians
31-2021	Physical Therapist Assistants
51-8091	Plant Systems/Process Operators
47-2152	Plumbers, Pipefitter, and Steamfitters
33-3051	Police & Sheriff's Patrol Officers
29-1111	Registered Nurses
29-1126	Respiratory Therapists
47-5013	Service Unit Operators, Oil, Gas, and Mining
47-2221	Structural Iron & Steel Workers
25-3097	Teachers-Early, Elementary, Middle, Secondary, ESL, & Special Education
53-3032	Truck Drivers, Heavy/Tractor Trailers
51-4121	Welders/Cutters/Solderers/Brazers

4 An analysis of the knowledge and skills needed to meet the employment needs of the employers in the region, including employment needs in in-demand sectors and occupations.

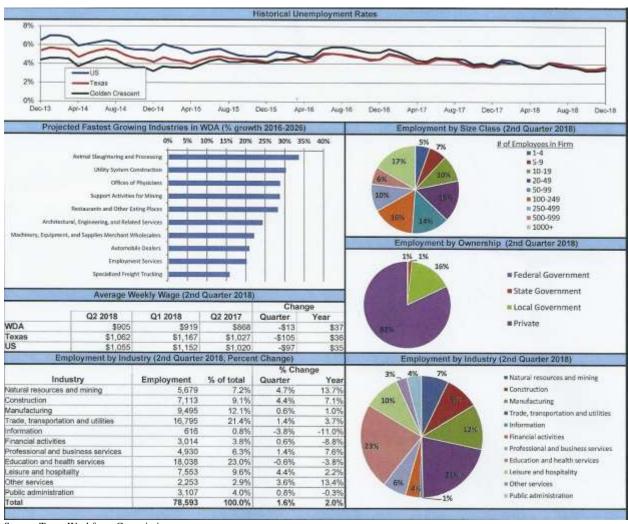
Board Response- The Board analyzed the in-demand sectors and associated occupations then cross-referenced that data with the workforce characteristics for workers and job seekers in our region. Also included was the average number of graduates and program exiters with a certificate or credential. This table shows all the educational programs, enrollments and graduates by Classification of Instructional Program (CIP) code that are directly or closely related to the entire group of occupations identified as critical for the designated industry sector or cluster. Analysis of the report can assist the Board in identifying those educational program areas that might receive priority attention if the objective is to produce more graduates with the educational backgrounds necessary to fill critical occupations in the targeted/demand/industry group or cluster. All public colleges and universities whose graduates represent significant contributions to the regional labor market (LWDA) are included in the graduate count.

LWDA =	Total All Instructional Programs 2016-2017					
Projected	<b>Annual Average Job Openings for Occupations: 1,963</b>		Enrollment 3,767	<b>Grads</b> 1,113		
CIP	CIP Title	STI	2,7.07	1,110		
V≜	₩Ā		Và	<b>∀</b> ≜		
52.02	<b>Business Administration, Management and Operations</b>		1045	311		
52.0201	Business Administration and Management, General		1045	311		
51.38	Registered Nursing, Nursing Administration, Nursing Research and Clinical Nursing.		361	254		
51.3801	Registered Nursing/Registered Nurses		297	227		
51.3802	Nursing Administration		25	12		

51.3805	Family Practice Nurse/Nursing.	35	0
51.3817	Nursing Education	4	15
48.05	<b>Precision Metal Working</b>	66	105
48.0508	Welding Technology/Welder	66	105
15.03	<b>Electrical Engineering Technologies/Technicians</b>	182	89
15.0303	Electrical, Electronic and Communications Engineering	182	89
	Technology/Technician	182	
42.01	Psychology, General	316	
42.0101	Psychology, General	316	56
52.01	Business/Commerce, General	355	55
52.0101	Business/Commerce, General	355	
52.03	Accounting and Related Services	295	51
52.0301	Accounting	295	51
43.01	<b>Criminal Justice and Corrections</b>	199	46
43.0104	Criminal Justice/Safety Studies	167	25
43.0107	Criminal Justice/Police Science	32	21
11.04	Information Science/Studies	162	43
11.0401	Information Science/Studies	162	43
11.01	Computer and Information Sciences, General	168	25
11.0101	Computer and Information Sciences, General	168	25
51.09	Allied Health Diagnostic, Intervention, and Treatment <b>Professions</b>	61	24
51.0904	Emergency Medical Technology/Technician (EMT Paramedic)	38	15
51.0908	Respiratory Care Therapy/Therapist	23	9
42.28	Clinical, Counseling and Applied Psychology.	67	21
42.2803		67	21
52.14	Marketing	76	19
52.1401	Marketing/Marketing Management, General	76	
52.08	Finance and Financial Management Services	100	18
52.0801	Finance, General	100	18
09.01	Communication and Media Studies	86	
09.0100	Communication, General	86	16
52.04	<b>Business Operations Support and Assistant Services</b>	45	
52.0401	Administrative Assistant and Secretarial Science, General	41	6
52.0407	Business/Office Automation/Technology/Data Entry	4	6
11 00	Computer Systems Networking and Telecommunications	24	
11.0901	Computer Systems Networking and Telecommunications	24	10
41.03	Physical Science Technologies/Technicians	79	
41.0301	Chemical Technology/Technician	79	9
T1.0501	Chemical reciniology/recinician	17	7

5. An analysis of the regional workforce, including current labor force employment and unemployment data, information on labor market trends, and educational and skill levels of the workforce, including individuals with barriers to employment.

**Board Response-**The Civilian Labor Force (CLF) for the Golden Crescent, based on data from TWC's LMCI Dept. is 90,934. Of those, 87,830 are employed and 3,104 are unemployed, accounting for a 3.4% unemployment rate. The table below contains additional workforce information, including employment/unemployment trends.



Source: Texas Workforce Commission Labor Market and Career Information

December 2018

Regarding those individuals with barriers to employment, the Board continually seeks to improve the ability of all participants to complete programs of study, earn credentials, transition to further education, and gain skills necessary to secure and sustain employment. WSGC has identified strategies to align program administration and implementation with our partners and through our Student HireAbility Navigator. Those are;

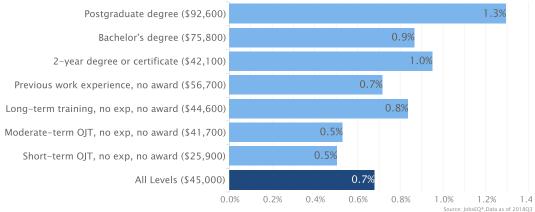
- Capitalize on our Communities in School (CIS) affiliation and Student HireAbility
  Navigator to provide in-school-youth (ISY) with necessary support for the successful
  completion of high school.
- Continually improve the referral system to remove obstacles and barriers to success, to promote successful performance on the job and in school.
- Address all WIOA-defined barriers to employment through Adult, Dislocated Worker and Youth program activities and partner with community program providers to enhance the skill level and earnings potential for participants with significant barriers to employment.
- Collaborate with TWC, AEL, and Vocational Rehabilitation partners to consolidate intake, referral, and service strategies that focus on training and employment.
- Work with area business and employers to assist in the implementation of work-based learning initiatives, including internships, work experience, job shadowing, leadership development activities, pre-apprenticeship, apprenticeship, subsidized summer employment, and financial literacy.
- Focus on reconnecting out-of-school youth (OSY) to education and jobs, through our HS diploma/graduation initiative with Community Action and area ISD's to promote high school (and equivalency) attainment.
- Work in partnership (WSGC/CIS/ISD's) to assist youth in GED/high school completion activities, tutoring, subsidized employment, college visits, and strategic career information and employment opportunities in an effort to stymie the exodus of rural HS graduates to urban and metro areas.
- 6. An analysis of workforce development activities in the Golden Crescent, including education and training. This analysis includes the strengths and weaknesses of workforce development activities and an evaluation of the effectiveness of programs and services. It evaluates the Board's capacity to provide workforce development activities to address the identified education and skills needs of the workforce. The analysis also includes serving individuals with barriers to employment and the employment needs of business and industry.

**Board Response-**In their role as facilitator in the development of strategic alliances and partnerships of workforce development initiatives, the Board continually collects and reviews data, similar to the Labor Market information provided in previous tables, charts, and graphs within this Plan. Through this analysis, we determine our capacity to address the effectiveness of workforce development activities collectively, as well as an evaluation of the programs and services we offer. Through collaboration with our workforce system partners, including education (secondary and post-secondary) and economic development, we concentrate our efforts on outcomes that leverage regional resources.

Anticipated growth rates for occupations vary by the education and training required. While all employment in the Golden Crescent is projected to grow 0.9% over the next ten years, occupations typically requiring a postgraduate degree are expected to grow 1.8% per year while

those requiring a bachelor's degree are forecast to grow 1.0% per year. Occupations typically needing a 2-year degree or certificate are expected to grow at a rate of 1.3% per year.

Annual Average Projected Job Growth by Training Required for Golden Crescent



Employment by occupation data are estimates are as of 2018Q3. Education levels of occupations are based on BLS assignments. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

The Board regularly analyzes the demand sectors and associated occupations then cross-referenced that data with the workforce characteristics for workers and job seekers (including individuals with barriers to employment) in our region. Also considered is the average number of graduates and program completers with a certificate or credential. Analysis includes educational programs, enrollments and graduates by Classification of Instructional Program (CIP) code that are directly related to the entire group of occupations identified as critical for the designated industry sector or cluster. This analysis assists in identifying those educational programs that should receive priority attention to produce more graduates with the educational background necessary to fill critical occupations in the targeted/demand/industry clusters. Through our strategic partnerships and leveraged investments, we strive to enhance system alignment and promote the shared goals of economic prosperity to the Golden Crescent regional economy via the entire workforce development network.



## **Part B: Operational Elements**

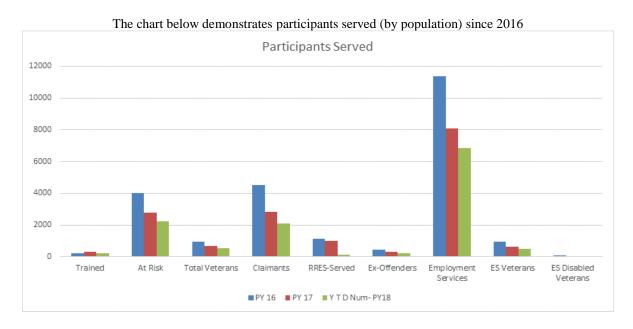
The Operational Elements of the Plan are as follows:

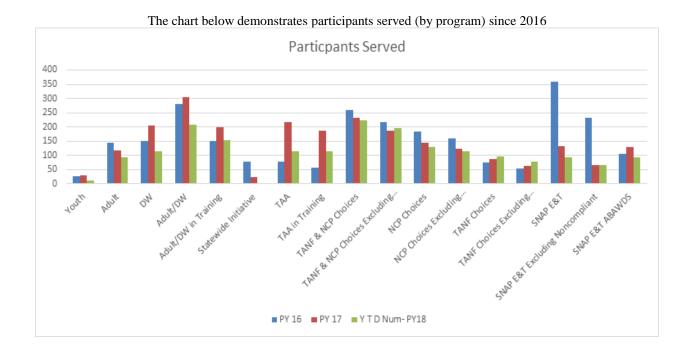
- 1. A description of the workforce development system in the local area that identifies:
  - a. the programs that are included in the system; and
  - b. how the Board will support the strategy identified in the State Plan and work with the entities carrying out core programs and other workforce development programs, including programs of study authorized under the Carl D. Perkins Career and Technical Education Act of 2006, that support the strategy identified in the State Plan under WIOA §102(b)(1)E).

**<u>Board Response-</u>** The core programs that are to be provided by Workforce Solution Golden Crescent are:

- Workforce Innovation & Opportunity Act (WIOA) Adult, Youth and Dislocated Worker;
- Temporary Assistance for Needy Families (TANF)/Choices;
- Non-Custodial Parent Choices Program (NCP-Choices);
- Supplemental Nutrition Assistance Program Employment & Training (SNAP);
- Student HireAbility Navigator
- Communities in Schools (CIS)
- Trade Adjustment Assistance Act (TAA);
- Wagner-Peyser Employment Services (TWC staff integrated under the Texas Model);
- Veteran's Employment Services (employed by the Texas Veterans Commission -TVC)

WSGC has vast experience in serving the universal population, as well as program recipients, Veterans, UI claimants, at-risk youth, and persons with disabilities. All new customers visiting the workforce centers receive one-on-one staff-assisted services. The customer is interviewed, assessed, and provided services to best fit their need.





Additionally, the Board supports the strategies identified in the State Plan and work with the entities carrying out core programs and other workforce development programs, including programs that are not under the direct oversight of the Board, such as:

- Adult Education and Literacy (WIOA, Title II);
- Certificate/Postsecondary Career and Training programs;
- Senior Community Service Employment Program and,
- HHSC and Office of the Attorney General (partnership with TWC).

Regarding programs of study authorized under the Carl D. Perkins Career and Technical Education Act of 2006 (WIOA §102(b)(1)E), WSGC will continue support, promote, and expand the academic and career and technical skills of secondary education students and postsecondary education students who enroll in career and technical education programs.

### 2. A description of how the Board will work with entities carrying out core programs to:

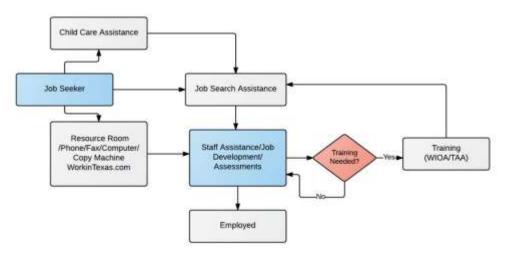
- a. expand access to employment, training, education, and supportive services for eligible individuals, particularly eligible individuals with barriers to employment;
- b. facilitate the development of career pathways and co-enrollment, as appropriate, in core programs; and
- c. improve access to activities leading to a recognized postsecondary credential (including a credential that is an industry-recognized certificate or certification, portable, and stackable).

**Board Response-** As previously noted, the Board is continually developing agreements with system partners, including:

- employers to increase the availability and coordination of integrated work-based learning opportunities such as work experience, pre-apprenticeship, apprenticeship, internship, job shadowing, and on-the-job training,
- community and technical colleges,
- independent school districts,
- educational service centers,
- partner community and social service agencies,
- any other stakeholders,

with the goal of expanding access to employment, training, education, and supportive services for eligible individuals, including individuals with barriers to employment.

In our employer-driven system, our primary objective is to create the best match of job-to-worker, based on the experience and education of our job seeker customer and the job requirements of our business and industry customers.



Regarding initial Employment Services, WSGC Center staff will determine eligibility to receive assistance under one of our many core programs. This includes outreach, intake, orientations to information/services, and assessments.

The following services will be included:

- Job Matching through WorkInTexas.com and Resource Room assistance located throughout our 8 full-service, one-stop centers,
- Resume preparation and/or referrals to other programs,
- Career Services/Planning:
  - provision of workforce/labor market analysis and information, including eligible training providers, local area opportunities,
  - > availability of program and support services.
  - > comprehensive and specialized assessments (i.e. ProveIt assessments);
  - individual employment plans (IEP) development;
  - ➤ short-term pre-vocational services;

- > subsidized or unsubsidized work experiences;
- workforce preparation activities;
- > financial planning or management services;
- > job search and relocation assistance; and
- > English as a second language (ESL) services/training.

For job seekers who remain unsuccessful in finding or returning to employment and are interested in more extensive training, WSGC can provide training funds, providing federal eligibility guidelines for participation in WIOA have been established. A comprehensive assessment is the first step in determining what training activity (if any) is needed to assist the participant in determining what services are available to move them towards self-sufficiency. These comprehensive and diagnostic assessments, which include the Test of Adult Basic Education (TABE) and System for Assessment and Group Evaluation (SAGE), are combined with an in-depth interview and evaluation to identify employment (or re-employment) barriers and corresponding employment goals. Additional WIOA services include individual career planning, which entails the development of an Individual Employment Plan (IEP) identifying (at a minimum);

- Employment Goals
- Achievement objectives
- Associated combination of services required to achieve those goals

If it is determined through this comprehensive assessment that training (or re-training) is required *and* the customer demonstrates a commitment to achieve their employment goals, then contingent upon funding availability and consistent with Program guidelines, the following training/career educations services are available;

- Occupational Skills Training (short-term certificate/credential, or up to 2 years);
- On-the-Job Training (OJT);
- Apprenticeship/Pre-Apprenticeship (according to DOL and employer guidelines)
- Adult Education and Literacy (AEL) services, and
- Customized Training.

As noted previously, training funds are restricted to skills required in WSGC-approved target occupations. Once the customer has made an informed choice and an approved training program has been selected, they will be instructed to apply for admission into the training program and complete any pre-requisites (if necessary). Upon completion of the application process with the appropriate ETPS-approved training provider, the customer and WSGC Case Manager will complete a budget analysis to determine the amount of financial assistance that is required for the participant to successfully complete the course of study. In the case of OJT, the customer will be partnered with a Business Services Representative to locate an employer willing to hire the individual for a training position. Upon completion of the training, the WSGC Case Manager will work with the individual to secure employment in the occupation in which they were trained. For customer's lacking a high school diploma, GED classes are arranged through Adult Education and Literacy or alternative high school diploma-attainment resources.

These training activities are available to WIOA Adult, Dislocated Workers, and Youth respectively. WSGC staff are always mindful of capitalizing on situations or opportunities where the customer may be co-enrolled in multiple program to maximize benefits to both parties. In the event of limited funding, Workforce Solutions Golden Crescent will determine priority of service based upon the governing rules and regulations for the specific program from which the individual is requesting services. However, it is the goal of the Board to continually seek ways to improve access for ALL customers, to activities leading to an industry recognized credential or certificate that are "portable" and part of a clearly-defined career ladder/pathway.

# 3. A description of the strategies for coordinating programs and services for target populations.

#### **Board Response-** *Veterans*

Veterans compose a critical part of the pool of potential employees in the Golden Crescent, but can often have unique needs for earning credentials, as well as gaining and maintaining employment when transitioning back into civilian life. Having veteran representatives in our center is the most effective approach to assess our veteran's needs and make the appropriate referrals. The Texas Veteran's Commission (TVC) representative works closely with Workforce Solutions Golden Crescent office staff to address the employment and training needs of our veterans. Our TVC representative covers a variety of topics ranging from employment, training, veterans' benefits, education, and medical care and works closely with other area Veteran's service providers in the community. Also, the annual Hiring Red, White, and You (TWC and Governor's office statewide hiring campaign) is committed to serving veterans in the employment search. In addition to the employers on hand, representatives from local and federal government agencies, community service and faith-based organizations, and area training providers, meet with the veterans to discuss job or training opportunities.

The Board is privileged to serve this segment of our population and will always maintain an aggressive approach to outreaching and serving our veterans. As a result of this commitment and activities such as these, we were able to serve over 1500 veterans in PY18, enrolling over 70 in special programs.

We are proud of the work that we are doing in the Golden Crescent to ensure that our veterans needs are met, striving to make their transition back into civilian life and their reconnection with workforce, as seamless as possible.

#### Individuals with Disabilities

On September 1, 2016, the state agency formerly known as the Department of Assistive and Rehabilitative Services (DARS) was dissolved and several of its programs were transferred to TWC. The changes are the result of legislation passed during the 84th Texas Legislative session which places all the state's programs funded through the federal Workforce Innovation and Opportunity Act (WIOA) together under one agency. The transition resulted in the creation of TWC's "Vocational Rehabilitation" (VR) services.

Workforce Solutions Golden Crescent administrative and frontline staff have hosted and attended several regional and local "integration" events to ensure a seamless transition of

coordinated services. Additionally, a broad range of disability awareness, accommodation, and sensitivity training has been provided to the entire staff. In November 2018, WSGC Gonzales location integrated offices with VR staff. Plans include eventual integration/co-location of all VR and AJC services in the Golden Crescent.

Likewise, as previously noted, the Board's Student Hireabilty Navigator initiative provides support and coordination around the region to grow and improve workforce transition services offered to students with disabilities & their families. SHN serves as a vital resource and partner to enhance current programs offered by Texas Workforce Commission's Vocational Rehabilitation Services through three areas of focus:

Focus #1 - Raise awareness of resources and activities available to students with disabilities Focus #2 - Increase community coordination and provide information, training, and technical assistance

Focus #3 - Inform and engage employers to increase understanding and develop work-based learning opportunities

WSGC remains dedicated to providing outstanding service to individuals with disabilities, with the goal of service provision that is meaningful and accessible to all customers. All WSGC Centers are fully accessible and have the capabilities and technology to assist employers and job seekers with disabilities. Centers are equipped with Telecommunications Device for Deaf (TDD) machines for the hearing impaired, closed-caption monitors, and Zoom Text software to enlarge text on computer screens. The Victoria Center, the only multi-story Center, has an elevator and wheel chair lift, for those unable to climb stairs and automatic doors at all centers.

The Center has cooperative agreements and Memorandums of Understanding (MOU's) with Gulf Bend MHMR, Mid-Coast Family Services, and various other community partners to assist in addressing the needs of the disabled population and to help ensure they achieve gainful employment.

WSGC is committed to continuing the legacy of these activities and regularly conducts capacity building and systems change throughout the Centers to ensure (and expand) universal access of the One-Stop delivery system to job seekers [and employers] with disabilities and provide enhanced, comprehensive, employment services to those customers.

#### *Individuals with Limited English Proficiency*

TWC estimates that a large and growing population of job seekers in Texas involves individuals with limited English proficiency (LEP). The Board is continually searching for strategies to design and implement targeted adult education programs to increase employment outcomes for populations requiring workforce literacy skills. Individuals with LEP face greater challenges gaining employment and retaining employment. The Golden Crescent region has a very diverse population with approximately 38% of the population speaking a language other than English in the home. The Board has a LEP Policy to provide an opportunity for individuals to learn English or improve their fluency in the workplace. All program-eligible job seekers are evaluated for English Proficiency and [based on their results] are being referred to their local literacy council

for English as a Second Language (ESL) classes and integrated vocational skills-based language training to improve those skills.

For customers with low literacy scores, WSGC is currently partnering with the Victoria College Adult Education Center (VC AEC). With the addition of Adult Education and Literacy (AEL) program services to TWC, WSGC is charged with exploring new strategies to engage training providers and encourage adults toward literacy advancement, and successful employment leading to self-sufficiency. AEL activities represent an opportunity to incorporate relevant labor market and career information to assist with decisions on directing efforts toward curriculums that promote the occupational needs in the Golden Crescent. To increase adult and youth participation, WSGC and the VC AEC, regularly conduct outreach sessions in Victoria and our rural areas. Additionally, the AEC Director is also a current and active member of the Board and has periodic meetings with workforce center staff to facilitate new ideas and strategies for serving this population. WSGC will continue to integrate English literacy and related AEL activities, with workforce preparation, secondary education, and occupational skills training.

#### Homeless Individuals

WSGC will continue to collaborate with groups involved in the planning and provision of services to the homeless and those at risk of becoming homeless including, for example, the Victoria Homeless Coalition and other area agencies providing these critical services.

#### Ex-Offenders

WSGC will continue to provide ex-offenders with access to employment and vocational training services. Fidelity bonding for employment is offered and marketed for individuals in the ex-offender population. Collaborative efforts to serve this population include staffing to assist with the reintegration of offenders at the TDCJ Stevenson Correctional Facility in Cuero and other locations. Additionally, WSGC has tenured staff familiar with the former "Project RIO" (Re-Integration of Offenders) and can apply that experience to serving individuals with this barrier.

- 4. A description of the strategies and services that will be used in our area:
  - a. To facilitate engagement of employers in the workforce development programs, including small employers and employers in in-demand industry sectors and occupations
  - **b.** To support a local workforce development system that meets the needs of businesses in the local area
  - c. To better coordinate workforce development programs and economic development
  - d. To strengthen linkages between the one-stop delivery system and unemployment insurance programs

Note: This includes the implementation of initiatives such as incumbent worker training programs, on-the-job training programs, customized training programs, industry and sector strategies, career pathways initiatives, use of effective business intermediaries, and other business services and strategies designed to meet the needs of regional employers. These initiatives must support the strategy described above.

**Board Response-** WSGC's Business Services Unit (BSU) serves as the Board's employer engagement team to promote the workforce system services throughout our 7-county region. (BSU) is an integral part of developing standards and procedures in an employer-driven system. The Board, BSU Supervisor, and BSU staff, actively engage employers, marketing workforce services to local businesses. BSU staff regularly contact employers weekly by phone, e-mail, and in person, to assess the current needs of the employer. The Board and BSU representatives are on various college, economic development, and chambers of commerce committees, to help address current workforce issues. BSU is divided into industry clusters and supported by Employer Services with like-industry clusters, to create a greater synergy between employer's needs and the available workforce.

The Board's Business and Employer directives address the employers need for job-ready, well-trained employees, matched to the job skills required. By considering employers as our primary customer, we have both improved and increased direct relationships with employers, resulting in a more effective set of core business activities while simultaneously improving the level of customer satisfaction to both customers (employer and job seeker).

To continue active engagement of Small Business, WSGC BSU team will work closely with;

- University of Houston-Victoria, Small Business Development Center,
- Area Economic Development entities and
- Area Chambers of Commerce
- County Judges and Chief Elected Officials

Additionally, we will work with regional staff in our full-service one-stop career centers, ensuring small businesses in our rural counties have access and knowledge of business and training services available.

Regarding the coordination of workforce and economic development, WSGC staff;

- Meet frequently with area economic development entities and collaborate regularly on employer focused services such as city specific job fairs, regional job fairs, business retention and expansion visits and increased sharing of data to benefit area businesses.
- Attend and participate in economic development meetings and provide information about workforce programs available via the Workforce Career Centers, including WIOA Adult, Dislocated Worker, and Youth programs, TANF, TANF NCP, SNAP, and other program funding.
- Collaboration with area EDCs, to actively seek additional or special funding and grants geared toward local priorities (training, business planning, entrepreneurship, etc.)

These partnerships allow for distribution of information on available human resource assistance for businesses as well as skills training, through TWC Skills for Small Business Program, Self-Sufficiency Fund and Skills Development Grants.

To strengthen linkages between the one-stop delivery system and unemployment insurance programs, WSGC works to strengthen linkages between the one-stop delivery system and unemployment insurance programs by:

- Analyzing the demographics, work history, and education/skill level characteristics of the
  population of individuals receiving UI, and aligning employer outreach for job postings,
  work experience, on-the-job training, and other activities;
- Labor exchange and career counseling services, aimed at providing enhanced services to UI job seekers;
- Providing general information to Career Center customers about the Unemployment Insurance (UI) Program, as well as contact information for TWC department administering that program. This includes printed "How to" apply for UI benefits material;
- Collaborating with employers laying off individuals to identify retention strategies and/or strategies for rapid placement. Services are tailored to affected worker occupational and skill profiles;
- Continued promotion and marketing Workforce Career Center services and Rapid Response services to the general public to reach individuals that may be engaged with the UI Program, but not actively engaged with the Workforce Career Center;
- Coordinating with TWC UI office representatives to notify them of local layoffs and schedule Rapid Response services, and to enable TWC UI representatives to present at affected employee orientations;
- Working with the TWC statewide Rapid Response coordinator to share information on statewide layoffs and help place affected workers across WDA service boundaries and;
- Provide information to area employers regarding TWC's Shared Work Program and other "layoff aversion" opportunities.
- 5. An explanation of how the Board will coordinate local workforce investment activities with regional economic development activities that are carried out in the local area and how the Board will promote entrepreneurial-skills training and microenterprise services.

**Board Response-** WSGC maintains a strong commitment of engaging and aligning workforce development, economic development and educational efforts, ensuring the Golden Crescent region remains competitive in the economy. We are actively involved with economic development entities, chambers of commerce, and industry/employer associations within the region.

The Board and WSGC Center Director and BSU meet frequently with area economic development entities and collaborate regularly on employer focused services such as business retention and expansion and increased sharing of data to benefit area businesses. We attend and participate in economic development meetings and provide information about workforce programs and collaborate with area EDCs, to actively seek additional or special funding and grants geared toward their respective local priorities including entrepreneurial-skills training and microenterprise services.

- 6. A description of the one-stop delivery system in the local area, including explanations of the following:
  - a. How the Board will ensure the continuous improvement of eligible providers and how providers will meet the employment needs of local employers, workers, and job seekers;
  - b. How the Board will facilitate access to services provided through the one-stop delivery system, including to remote areas, through the use of technology and other means;
  - c. How entities within the one-stop delivery system, including the one-stop operators and the one-stop partners, will comply with WIOA §188, if applicable, and with applicable provisions of the Americans with Disabilities Act of 1990 regarding the physical and programmatic accessibility of facilities, programs and services, technology, and materials for individuals with disabilities, including providing staff training and support for addressing the needs of individuals who have disabilities; and
  - d. The roles and resource contributions of the one-stop partners.

**Board Response-**The Board oversees the management and operation of Workforce Solutions Golden Crescent Career Centers and is therefore responsible for the continuous improvement of all system operations and the continuance of effectively and efficiently meeting the needs of businesses, job seekers, workers, and child care customers.

The Board annually conducts a performance review of each training provider that is certified and on the ETPS for; program completion rate, cost, training-related employment and entered employment. Additionally, the Board provides regular oversight and updating of the ETPS.

To ensure continuous improvement of all eligible providers, the following strategies are in place:

- contract performance measures are continuously monitored and renegotiated annually based on prior year's performance and,
- contract (and subsequent renewal/s) include language obligating contractor to adhere to Strategic Goals and Objectives established by the Board.

The Board and WSGC management team meet regularly to review contractual performance, as well as progress and strategies for deficiencies or areas for improvement. This also includes performance associated with meeting or exceeding the employment needs of local employers, workers, and job seekers.

Regarding access to services provided through the one-stop delivery system, including remote areas, using technology and other means, since seven of the full-service centers are located in largely rural counties it is important for WSGC to capitalize on every form of technology available to maintain staff capability for provision of integrated services. Additionally, in June 2019, the Board will be able to deploy a Mobile Workforce Unit secured from National Dislocated Worker Grant (NDWG) funding as a result of Hurricane Harvey. The strategic deployment will be able to serve job seekers, employers and students, especially in our rural areas and can provide access to all the same technology available in our centers.

To compliment the physical and mobile service delivery, our website <a href="www.gcworkforce.org">www.gcworkforce.org</a> can act as a "virtual information center" providing information on job seeker and employer services, eligibility guidelines for various programs, services available to targeted populations (veterans, youth, individuals with disabilities), labor market information, etc.

The Board also maintains a social media outlet (Facebook) to enhance their marketing saturation and quickly deliver information to larger number of users. It is used to promote upcoming events or programs and highlight information useful to employers, job seekers, and youth.

Likewise, in our enhanced capacity to provide Vocational Rehabilitation services as a result of the merger with Department of Assistive and Rehabilitative Services (DARS), we continue to fully comply with WIOA §188 and with applicable provisions of the Americans with Disabilities Act of 1990. Prior to the legislation passed during the 84th Texas Legislative session creating the merger, the Board made an extensive assessment of the physical and programmatic accessibility of facilities, programs and services, technology, and materials for individuals with disabilities. The comprehensive assessment also included providing staff training and support for addressing the needs of individuals who have disabilities so that DARS consumers would not experience any disruption of serves and to maintain adherence to ADA and WIOA compliance standards.

Concerning the roles and resource contributions of the one-stop partners the Board has entered into Memorandums of Understanding (MOUs) with WSGC partners to compliment the array of workforce-related services offered. These include (but not limited to);

- educational institutions and training providers,
- other state agency partners,
- employer-led organizations,
- mental health providers,
- veterans service organizations,
- economic development entities,
- community and faith-based organizations
- associations of employers, and,

Workforce, economic development, training and related activities, must be a collaborative effort to leveraging partner resources and maximize return of investments and fills gaps between the needs of the community and the provision of WSGC-funded services.

# 7. A description and assessment of the type and availability of adult and dislocated worker employment and training activities in the local area.

<u>Board Response-</u>As one of the only Boards in Texas with a full-service, one-stop, career center in each of the counties we represent, Golden Crescent Workforce Development Board is proud that we provide the same level of customer (job seeker, employer, UI claimant) access and service across our entire service delivery area, whether metro or rural. These centers provide access to the full range of programs offered by WSGC including WIOA Adult, Dislocated Worker, and Youth services. The full range of program offerings and services is available at all

WSGC career centers, including training, employment, supportive services, and related activities. The locations operating in the Golden Crescent and offering *ALL* services are as follows:

WSGC Career Canter	County
Cuero Office	DeWitt County
1137 N. Esplanade	·
Cuero, TX 77954	
Phone: 361.277.8870 Fax: 361.277.8340	
Edna Office	Jackson County
903 South Wells	·
Edna, TX 77957	
Tel: 361.782.7526 Fax: 361.782.3650	
Goliad Office	Goliad County
329 West Franklin	•
Goliad, TX 77963	
Tel: 361.645.2703 Fax: 361.645.2221	
Gonzales Office	Gonzales County
1617 East Sarah Dewitt	
Gonzales, TX 78629	
Tel: 830.672.2146 Fax: 830.672.5099	
Hallettsville Office	Lavaca County
727 South Promenade	
Hallettsville, TX 77964	
Tel: 361.798.1046 Fax: 361.798.1044	
Port Lavaca Office	Calhoun County
1800 South Hwy. 35, Suite H	
Port Lavaca, TX 77979	
Tel: 361.552.1563 Fax: 361.552.7465	
Victoria Office	Victoria County
120 South Main, Suite 110	
Victoria, TX 77901	
Tel: 361.578.0341 Fax: 361.572.0194	
Yoakum Office	DeWitt and Lavaca Counties
307 Crittenden	
Yoakum, TX 77995	
Tel: 361.741.5100 Fax: 361.741.5102	

8. A description of how the Board will coordinate workforce investment activities carried out in the local area with statewide rapid response activities described in WIOA §134(a)(2)(A).

**Board Response-**In accordance with WIOA §134(a)(2)(A) and upon notification that a reduction in force (RIF), layoff, or closure is planned, eminent, or has occurred, the Board's Rapid Response (RR) Coordinator contacts the employer. If allowed, an onsite meeting is scheduled with the employer and includes the Supervisor of the Business Services Unit. A plan to provide Rapid Response services is developed and the TWC Mass Claim process (if applicable) is discussed and information on Trade Adjustment Assistance (if applicable) is provided. At a minimum, the Rapid Response Coordinator schedules Employee Orientations and coordinates (between the employer, designated TWC Unemployment Insurance (UI) Specialist, and assigned Center Staff) to do RR presentation(s).

Presentation(s) will include an Employee Orientation explaining the UI filing process, work search requirements, registration in Work in Texas (WiT) as well as an overview of the services offered at the workforce center. After the attendees are briefed on the filing process for UI benefits, they are asked to complete a RR Service questionnaire regarding workshops, training (or re-training), services they are interested in receiving, and assistance with WiT registration. Although, when possible, RR events/presentations are held on site at the employer's location, the attendees are advised to visit their nearest workforce center for a full orientation on services available to help them quickly reconnect to the labor market.

Using information gathered at the presentation(s) and after reviewing the RR questionnaire, the RR Coordinator and employer go over the type of workshops that are needed and what is available. Examples include money management, resume writing, stress management, financial aid for higher education, GED preparation, entrepreneurship and other small business opportunities, retirement planning, etc. If feasible, the workshops are also held onsite for the convenience of the impacted workers.

During a Rapid Response meeting, if it is determined that the employer's reduction in force, layoff, or closure, is trade-related, or could be considered negatively impacted by global influences, then information is given regarding the Trade Adjustment Assistance (TAA) program.

This federally-funded program is designed to help workers that have lost their job through no fault of their own as a result of foreign trade, imports, or shift of employment abroad. TAA benefits are provided [at no cost to the employer] to help eligible workers return to work at or above their previous skills level and at least 80% of their previous wage.

If there is a possibility that the layoff is "TAA-eligible", a detailed overview of the program is provided including information on filing the petition. Keeping in mind that it could take some time for the TAA petition to be reviewed/certified by the U.S. Department of Labor (DOL), the dislocated workers are still eligible to receive the following services;

- Job search assistance, (eligibility determination for additional WIOA-funded services).
- Additional assistance to secure employment (comprehensive, specialized assessment of skill level and services need for re-employment.
- Dislocated Worker Services: For employees laid-off because of RIF or closure. Typical services include resume writing, money management, stress management, job search

- assistance, resource room, labor market information, and referral to vocational training as appropriate.
- Training Services: OJT, occupational skills training, customized (contracted) training, etc.
- Support Services: Transportation assistance, child care, work (or training) related expenses to participate in WIOA-funded activities.

Once DOL has certified the TAA petition, the workers are then eligible for additional TAA-funded benefits which include;

- Job Search Allowances: Travel expenses for job interviews outside the customer's local area.
- Relocation Allowances: Pays a portion of the moving expenses for the customer if they get a job outside the local area.
- Trade Readjustment Allowances: Additional funding [after regular UI benefits are exhausted] if the customer is enrolled in training full-time.
- Alternative Trade Adjustment Assistance (ATAA): Supplemental pay to customer that is;
  - o At least 50 years of age,
  - o working full-time,
  - o earning less than they had been making in the [TAA-certified] job they were laid off from.
- Health Coverage Tax Credit (HCTC): Program funded by the IRS that pays partial subsidy towards health insurance premiums. Can be redeemed for continued health coverage or taken as a deduction on annual income tax return.
- 9. A description and assessment of the type and availability of workforce investment activities for youth in the local area, including activities for youth who have disabilities. This description must include an identification of successful models of such activities.

**Board Response-** We are the only Board area in the state to administer Communities in Schools (CIS), the nation's leading dropout prevention program. This allows us to fully address the 14 WIOA Youth Elements and have a foothold in the school system to introduce the array of services available to *all* students, through the public workforce system. Examples of youth activities provided through CIS and WSGC concurrently are leadership development, job shadowing, tutoring, subsidized employment, work experience, internships, college visits, etc. Regarding youth with disabilities, we actively partner with Gulf Bend Center, Mid-Coast Family Services and other agencies with resources and competency in serving youth with disabilities. Additionally, we capitalize on our Student HireAbility Navigator to ensure sufficient service levels to this population. The chart on the following page outlines the 14 WIOA Youth Elements and the corresponding

WIOA Youth Element	WSGC Services Provided	Partner Services Provided
Tutoring, study skills training, instruction, and evidence-based dropout prevention and recovery strategies that lead to completion of the requirements for a secondary school diploma or its recognized equivalent	Students are engaged in an interactive curriculum providing foundational skills instruction encompassing ten career & education-oriented skill and proficiency areas needed in today's workplace	Victoria Boys and Girls Club, Communities in Schools of the Golden Crescent, area ISD Counselors.
Alternative secondary school services, or dropout recovery services, as appropriate	Assessment, Identification of barrier(s) and referral	Victoria College AEC, Graduation Alliance, Community Action-Victoria
Paid and unpaid work experiences that have academic and occupational education as a component of the work experience	Paid work experience and job readiness opportunities are offered year-round to youth participants who are seeking career exploration and the development of work readiness skills	Goodwin Personnel, Area Employers, Communities In Schools of the Golden Crescent
Occupational skills training, which includes priority consideration for training programs that lead to recognized postsecondary credentials that align with in-demand industry sectors or occupations in the workforce area involved, if WFS determines that the programs meet the quality criteria described in WIOA §123	Eligible youth participants are connected with occupational skills training that are aligned with local target and in-demand occupations	Victoria College, ABC Mid-Coast Chapter, Safety Council of the Texas Mid-Coast, TWC Eligible Training Providers or WSGC- contracted trainings
Education offered concurrently with and in the same context as workforce preparation activities and training for a specific occupation or occupational cluster	Remediation via AEL or Graduation Alliance	VC AEC, Graduation Alliance, Community Action, Victoria ISD, Region III Education Service Center
Leadership development opportunities, including community service and peercentered activities encouraging responsibility and other positive social and civic behaviors	Integrated into work experience and Other service options	Victoria Business and Education Coalition (VBEC), Communities in Schools of the Golden Crescent
Support services, as defined in WIOA §3(59), which enable an individual to participate in WIOA activities.	Supportive services include child care, transportation assistance, work-related and training-related expenses	Appropriate partner agency according to identified need(s).
Adult mentoring for a duration of at least 12 months that may occur both during And after program participation	Integrated into work experience and other service options	Appropriate partner agency according to identified need(s).
Follow-up services for not fewer than 12 months after the completion of participation	By WIOA Youth Career Counselors	N/A
Comprehensive guidance and counseling, which may include drug and alcohol abuse counseling, as well as referrals to counseling, as appropriate to the needs of the individual youth	Referrals made to partners as appropriate	Mid Coast Family Services, Gulf Bend Center, and other appropriate partner agency according to identified need(s).
Financial literacy education	On-site interactive module	Money management training, CIS of the Golden Crescent, Wells Fargo Bank
Entrepreneurial skills training	Career advising, service planning, and referral by Career Counselor	VBEC, UHV Small Business Development Center
Services that provide labor market and employment information about in-demand industry sectors or occupations available in the workforce area, such as career awareness, career counseling, and career exploration services	Identification of activity by Career Counselor, provision of local LMCI by WSGC BSU	TWC LMCI, SitesonTexas, JobsEQ-Chmura Economics
Activities that help youth prepare for and transition to postsecondary education and training	Identification of activity by Career Counselor	Communities in Schools of the Golden Crescent

10. A description of how the Board will coordinate relevant secondary- and postsecondary- education programs and activities with education and workforce investment activities to coordinate strategies, enhance services, and avoid duplication of services.

**Board Response-** In their role as facilitator in the development of strategic alliances and partnerships of workforce development initiatives, the Board continually collects and reviews data. Through this analysis, we determine our capacity to address the effectiveness of workforce development activities collectively, as well as an evaluation of the programs and services we offer. Through collaboration with our workforce system partners, including education (secondary and post-secondary) and economic development, we concentrate our efforts on outcomes that leverage regional resources.

To address the challenges we collectively identify, WSGC seeks to be a convener via Sector Partnerships, which are employer-driven and include representation from;

- Regional Business Leaders and Industry Associations
- Area School Districts, Universities, Community Colleges and Training Providers
- Regional Economic Development entities and Chambers of Commerce

The Board has recently attended state and local meetings to enhance its capacity to meet the existing and evolving workforce challenges. Those include;

- Golden Crescent Regional Talent Pipeline Summit
- Future of the Region-South Texas

Through these strategic partnerships and leveraged investments, we strive to enhance system alignment and promote the shared educational and training goals for our job seekers and business customers. Furthermore, by working in close coordination with partners and positioning WSGC to serve a central and facilitative role in regional partnerships helps to avoid duplication of services, thus enabling WSGC to maximize resources and its impact on the community. Through coordinated and collaborative staff training, as well as regular partner meetings with leadership and frontline staff, assists in creating strong functional partnerships that achieve desired outcomes with minimal duplication.

11. A description of how the Board will provide transportation, including public transportation, and other appropriate support services in the local area in coordination with WIOA Title I workforce investment activities.

**Board Response-** WSGC collaborates with the Golden Crescent Regional Planning Commission (GCRCP) to advise and build system capacity. Through this partnership with the Board and other relevant stakeholders, members collectively review the region's transportation system and look for additional funding to expand the services provided by GCRCP and the Victoria Transit system. WFS provides the group with the latest information concerning the workforce system and offers suggestions on updating bus routes, expanding coverage to rural areas, as well as coordination of transportation for special community events such as job fairs or related events.

WSGC provides transportation-related supportive services to eligible customers via gas cards, vehicle related repair assistance and through its provision of bus or alternate transportation vouchers to eligible workforce system customers for job search and other workforce-related needs.

For other appropriate support services in the Golden Crescent and in coordination with WIOA Title I workforce investment activities, WSGC provides a broad range of additional support services including emergency assistance, work-related clothing, tools, supplies, books (training related), and additional supports allowable, based upon respective program guidelines.

Likewise, WSGC develops partnerships with agencies that can supplement workforce system resources to better meet the customer's needs. Appropriate WSGC staff are familiar with area Community and Faith-Based Organizations, Partner Agencies, and other community resources and the services they provide.

12. A description of plans, assurances, and strategies for maximizing coordination, improving service delivery, and avoiding duplication of Wagner-Peyser Act services and other services provided through the one-stop delivery system.

**Board Response-** Under the Texas Model, contractor management staff are responsible for providing guidance, in coordination with TWC Integrated Service Area Managers (ISAM), of all merit staff. The arrangement allows for maximum coordination, enhanced and consistent service delivery, and minimal redundancy/duplication. The Board administers Wagner-Peyser through its Agency Board Agreement according to which merit state are responsible for providing the core of Wagner-Peyser Act services, with contractor staff supplementing those services where necessary.

13. A description of how the Board will coordinate WIOA Title I workforce investment activities with adult education and literacy activities under WIOA Title II. This description must include how the Board will carry out the review of local applications submitted under Title II consistent with WIOA §§107(d)(11)(A) and (B)(i) and WIOA §232.

**Board Response-** The Board will identify a review team and implement the review of proposals for the local adult education competition based on Agency guidance. Furthermore, WSGC is proud of the excellent relationship they have with their partner, Victoria College Adult Education Center (TWC-funded WIOA Title II administrative and fiscal agent for provision of AEL services) and the VC AEC Director also serves on our Board. As a result of this collaboration we jointly convene and coordinate local and regional Adult Education and Literacy activities and ensure alignment with the broader workforce system, including WIOA Title I funded activities. Recent coordination activities include:

Local and Regional Planning Meetings: WSGC coordinates planning meetings with AEL
partners and Workforce staff to exchange information, plan orientations, outline training
and service delivery for common customers. Meetings ensure an integrated, coordinated

- approach to service delivery that results in shared costs, reduction in duplication of services, and expanded enrollments of AEL customers into WIOA Title I programs.
- Training to Support Integration: WSGC coordinates with VC AEC to provide training regarding WIOA integration impacts to traditional AEL services. Traditional AEL services, including English as Second Language (ESL), GED, and Adult Basic Education. Integration impacts include emphasis on contextualized learning models emphasis on career exploration and preparation components, connection to Career Pathways training/education initiatives, employer community engagement, and emphasis on employment related outcome metrics.
- Workforce System Training: WSGC and VC AEC provide training to WSGC Center (WIOA Title I) staff regarding AEL programs to enhance integration. Training emphasizes the importance of the integration process and key to staff training is the understanding that basic skills are linked not only to employment outcomes but also to personal and social well-being. Also, by connecting AEL to the workforce system, the frontline, supervisory, and managerial staff have a working knowledge of the AEL programs and WIOA to ensure consistency of the message to all AEL customers.
- Labor Market Training: WSGC provides training regarding understanding local labor market trends and utilization of labor market analysis tools to workforce system staff as well as community partners. Training helps ensure customers of the broader workforce and education system are able to make informed Career Pathways decisions, including employment and education/training choices. Analysis tools highlighted include; JobsEQ, TWC LMCI, SitesonTexas and related resources.

Additionally, WSGC and VC AEC regularly engage in joint planning/integration meetings to expand system efficiencies, increase enrollments, and enhance outcomes for regional customers of both agencies. Joint planning and integration emphasize effective referral and co-enrollment procedures, common assessment opportunities, shared placement responsibilities, and reporting requirements.

14. Provide copies of executed cooperative agreements that explain how all local service providers, including additional providers, will carry out the requirements for integration of and access to the entire set of services available in the local one-stop delivery system. This includes cooperative agreements (as defined in WIOA §107(d)(11)) between the Board or other local entities described in §101(a)(11)(B) of the Rehabilitation Act of 1973 (29 U.S.C. 721(a)(11)(B)) and the local office of a designated state agency or designated state unit that administers programs that are carried out under Title I of the Rehabilitation Act (29 U.S.C. 720 et seq.) (other than §112 or part C of that title (29 U.S.C. 732, 741) and are subject to §121(f)) in accordance with §101(a)(11) of the Rehabilitation Act (29 U.S.C. 721(a)(11)) with respect to efforts that will enhance the provision of services to individuals who have disabilities and to other individuals, such as cross training of staff, technical assistance, use and sharing of information, cooperative efforts with employers, and other efforts.

**Board Response-** Please refer to Part D, Attachment 1 for a chart of current Memorandums of Understanding (MOU) and any cooperative agreements between the Board and partner agencies

or organizations. For general information, the following components are included in each Memorandum of Understanding (MOU) the Board executes:

- Board name the partner entity or entities executing the MOU,
- A description of the services to be provided (*i.e.*, a full description of the services and responsibilities of each entity),
- Any other requirements of interest to the parties signing the MOU.

All MOU's and agreements are available for review [Monday through Friday 8a-5p] at our office in Victoria:

Workforce Solutions Golden Crescent 120 South Main, Suite #501 Victoria, TX 77901

Or, if you prefer, a copy can be forwarded to you electronically by calling 361.576.5872.

15. An identification of the entity responsible for the disbursal of grant funds described in WIOA §107(d)(12)(B)(i)(III), as determined by the chief elected officials or the governor under WIOA §107(d)(12)(B)(i).

**Board Response-** Golden Crescent Workforce Development Board, dba Workforce Solutions Golden Crescent, is responsible for the disbursal of grant funds for the 7 county Golden Crescent region, as described in WIOA §107(d)(12)(B)(i)(III), and as determined by the chief elected official, or the governor under WIOA §107(d)(12)(B)(i). The TWC Agency Board Agreement (ABA) identifies Golden Crescent Development Board as the grant recipient.

Workforce Solutions Golden Crescent Administrative (Corporate) Office is located at 120 South Main, Suite 501, Victoria, TX 77901. WSGC is designated by the IRS as a non-profit, tax-exempt 501(c)(3) organization that serves Calhoun, DeWitt, Goliad, Gonzales, Jackson, Lavaca and Victoria Counties in Texas.

## 16. A description of the competitive process that will be used to award the sub-grants and contracts for WIOA Title I activities.

<u>Board Response</u>-Procurement is the process and procedures utilized to obtain goods and services from the marketplace. WSGC ensures that the procurement of all goods and services is conducted, to the maximum extent practical, in a manner providing full and open competition consistent with applicable administrative requirements. The estimated amount of award or contract determines the procedure used to competitively procure goods and services. This process includes standards of conduct and detailed procedures for both small and large procurements.

No employee, officer, or agent of WSGC may participate in the selection, award, or administration of a contract that is supported by federal or state funds if a conflict of interest or apparent conflict of interest would be involved.

WSGC standards of conduct prohibit the solicitation and/or acceptance of gratuities, favors or anything of monetary value by an officer, employee, or agent of WSGC from a bidder or sub-recipient. Every reasonable course of action shall be taken to maintain the integrity of the expenditure of public funds and to avoid any favoritism or questionable conduct. Any situation is avoided which suggests that a decision was influenced by prejudice, bias, special interest, or personal gain. WSGC Board Members, WSGC staff, or agents involved in the procurement process are prohibited from accepting gifts, favors, or anything of monetary value from the existing or potential sub-recipients or contractors. In regard to the competitive process used to award sub-grants and contracts, a brief overview of the procedures used for both large and small procurements is highlighted in this response.

The following procedures are followed based on the type of procurement needed:

**SMALL PURCHASE** – A relatively simple, informal purchases with an aggregate cost of not more than \$25,000.

In-person or telephone bids are solicited/acquired and documented from a minimum of three responsive providers. The WSGC *Cost Estimate Sheet* found on the back of the *Purchase Requisition* is completed to document the selection process. If a bidder whose price is higher than others is selected, justification will be documented on the *Cost Estimate Sheet*. The *Purchase Requisition* is submitted to the Executive Director for approval and processing.

Procurement of less than \$500 in the aggregate may be purchased without competitive procurement with the approval of the Executive Director.

Steps to be taken by WSGC for Small Purchases:

Step #	Step
1	Determine the need for a specific good and/or service
2	Research estimated cost of optimum good and/or service
3	Obtain approval to purchase good, service, and or property
4	Determine proximate desired specifications
5	Determine viable market for the solicitation of the desired item, including small, minority, women-owned, and HUB businesses. Develop Distribution Plan.
6	Call potential bidders/suppliers to obtain additional information about the good/service prior to conducting the procurement
7	Prepare phone quote forms prior to making actual calls for price quotes.
8	Call qualified and eligible bidders in the market determined at step 6
9	Complete a quotation form for each bidder contacted
10	Conduct a comparative analysis of the phone bids and specification information and select the best bid.
11	Complete and submit Purchase Requisition to obtain approval to purchase good, service, and or property from Executive Director
12	Notify selected bidder

<u>LARGE PURCHASE</u> -The chart on the following page provides an overview of the WSGC process for procurements in excess of \$25,000 using the RFP process.

Item	Steps	Performing Party
Purchase Request	Determine need for procurement;	Procurement, Fiscal or
_	Conduct price analysis;	Technology staff, as appropriate
	Complete and submit Determination of	
	Need/Procurement Request Form to ED for approval	
Public notice	Develop schedule of procurement activities	Procurement, Fiscal or
(publicize RFP)	Develop Public Notice with all required elements	Technology staff, as appropriate
,	(15.08g of TWC FMGC)	
	Transmit to Texas Register	
	Publish in appropriate newspapers	
	Submit Purchase Requisition for any related costs	
	Develop Distribution Plan from master list, telephone	
	directories, and other resources, including HUBs	
	Mail Public Notice to appropriate individuals on	
	Bidders List	
Bidders' conference	Determine need for Bidders' Conference	Procurement, Fiscal or
	Develop presentation	Technology staff, as appropriate
	Set-up sign-in sheet	l comology sum, us uppropried
	Start on time	<b>Executive Director</b>
	Orient attendees (agenda topics, conference structure,	Director/Finance
	including Q&A during and after the conference)	Monitor
	Make presentation	Subject-expert staff
	Finish on time	Contractor staff, if needed
Bidders' questions	Respond to questions by date established during	Procurement, Fiscal or
after bidders'	bidders' conference	Technology staff, as appropriate
conference	Forward Q&A to all parties receiving an RFP	reciniology starr, as appropriate
Conterence	Include with transmittal of RFPs disseminated	
	thereafter	
Duanagala magaiyad		Administrative Assistant or back-
Proposals received	Date stamp each proposal received from bidders	
	Log package	up staff
	Give receipt for hand-delivered packages upon request	Ducannament Figure on
	Set-up a "secured" procurement file	Procurement, Fiscal or
D 1		Technology staff, as appropriate
Proposal	Establish evaluation team	Procurement, Fiscal or
evaluation	Orient evaluation team:	Technology staff, as appropriate
	Confidentiality,	
	Objectivity,	
	Conflict of interest,	
	Evaluation period,	
	Scoring methodology,	
	Ground rules on discussion between evaluators,	
	Central point for securing proposal during and after	
	evaluation period,	
	Evaluation team leader,	
	Tallying scores	
	Score proposals	Evaluation Team
	Submit scoring sheets to Team Leader	Team Leader
<b>Presentation of scores</b>	Aggregate bidders' scores	Evaluation team leader
to Executive Director	Present results of proposal review w/o	Procurement/contracting officer
	recommendations to Executive Director	
<b>Presentation of scores</b>	Scoring results reviewed by ED	<b>Executive Director</b>
to Board for selection	Scoring results forwarded to Committee, if	
	appropriate	
	Committee recommendation forwarded to Board, if	
	appropriate	
	Selection made & Draft/send notification letter to	
	selected/non-selected bidders	Procurement/contracting officer

All procurement records are maintained for three years following the annual audit or the resolution of questioned costs. Subcontractors will be notified that they shall adhere to the same record retention requirements. If for some reason they cannot do so, all records will be turned over to the Board at the end of the contract period.

Once procurement is completed, a *Procurement File Checklist* is used to ensure that the procurement file is adequately documented.

#### Procurement File Checklist

- needs assessment determination
- procurement method selected
- procurement authorization(s)
- public media advertisement
- Request for Proposal (RFP)/Invitation for Bids (IFB) document
- proposals received
- rating criteria
- completed staff and/or Board evaluation forms
- independent cost estimates
- cost/price analysis forms and cost reasonableness determination
- notes and other documentation concerning negotiations
- notice of award/non-selection
- fully executed contract, including amendments/modifications
- contract performance evaluation
- signature authorities
- general correspondence related to the specific procurement action
- required reports
- documentation related to disputes, protests, and claims
- 17. A description of the local levels of performance negotiated with TWC and the chief elected officials consistent with WIOA §116(c), to be used to measure the performance of the local area and to be used by the Board for measuring the performance of the local fiscal agent (where appropriate), eligible providers under WIOA Title I subtitle B, and the one-stop delivery system in the local area. A description of the actions the Board will take toward becoming or remaining a high-performing Board.

**Board Response**-To further ensure employer and job seeker needs are met, WSGC performance strategies aim to strengthen the alignment of TWC-Contracted common performance accountability measures with requirements governing the one-stop delivery system, consistent with WIOA §116(c).

BCY Performance Measures for WSGC are detailed on the following page. Due to changes in performance measures statewide, many measures are still pending resolution.

	WSGC Contracted Measures-BCY 19		
1	Claimant Reemployment within 10 weeks	58.20%	
2	# of Employers Receiving Workforce Assistance	1615	
3	Choices Full Work Rate	50.0%	
4	Avg. Children Served Per day	1016	
5	Employed Quarter 2 Post Exit-Adult	74.90%	
6	Employed Quarter 4 Post Exit-Adult	83.10%	
7	Credential Rate-Adult	81.80%	
8	Median Earnings Quarter 2 Post Exit – Adult	\$7,380	
9	Employed Quarter 2 Post Exit-DW	75.10%	
10	Employed Quarter 4 Post Exit-DW	83.10%	
11	Credential Rate-DW	69.10%	
12	Median Earnings Quarter 2 Post Exit-DW	\$7,080	
13	Employed Quarter 2 Post Exit-Youth	79.30%	
14	Employed Quarter 4 Post Exit-Youth	67.30%	
15	Credential Rate-Youth	65.60%	
16	Employed/Enrolled Quarter 2 Post Exit-All Participants	69.10%	
17	Employed/Enrolled Quarter 2-Qrt 4 Post Exit-All Participants	84.00%	
18	Credential Rate-All Participants	60.00%	
19	Median Earnings Quarter 2 Post Exit-All Participants	\$5,890	

For those measures that are still pending final target resolution by TWC, once established and contracted, they will be automatically incorporated by WSGC.

Under WIOA Title I subtitle B, the Board is also responsible for establishing Eligible Training Provider (ETP) Measures. Eligible Training Providers must adhere to standards articulated in Texas' WIOA ETPS Certification System Notification of Board Performance Requirements. The Board [in open meeting] has adopted these local ETPS performance measures in accordance with TWC-recommended thresholds:

- 60 % Program Completion Rate (ALL)
- 60% Entered Employment Rate (ALL)

Regarding the one-stop delivery system, the Board establishes Performance and Expenditure Measures with WSGC contractor during contract negotiations. The negotiated benchmarks facilitate meeting of TWC performance and expenditure benchmarks for which WSGC is responsible. The Board performs contractor oversight to ensure that all benchmarks are adequately met by reviewing The Workforce Information System of Texas (TWIST) and Work inTexas (WIT) reports as well as ad hoc data analysis. Failure to meet acceptable measures of performance requires the Board to implement Technical Assistance Plans, Corrective Action Plans and or up to including sanctions for continued low performance.

## 18. A description of the actions the Board will take toward becoming or remaining a high-performing Board.

**Board Response-**Per the performance accountability measures described in WIOA §116(b)(2)(A), WSGC Board of Directors and committees evaluate the performance and operations of the system as a whole, and that of each individual component. This framework and

the overall Board emphasis on continuous improvement, contributes to maintaining effective and efficient integration and coordination in the workforce system. Actions the Board will take toward remaining a high-performing Board include (but are not limited to) the following:

- Continue to review and refine all contracting and procurement policies, procedures, and processes to ensure compliance and adherence to applicable rules and regulations.
- Continue to strengthen systems that support an environment of knowledge and provides the needed insight to attain and excel in all TWC-Contracted performance measures and other contracted grants.
- Maintain adequate internal accounting controls to provide assurance of properly recorded, timely transactions that are in accordance with state and federal regulations, including the provision of accurate financial records to the Board, Local, State, and Federal agencies.
- Maintain and promote a continuous improvement process to ensure accountability, integrity, and quality within our workforce programs.
- Continue to work to ensure that all data and customer information is secure and protected from unauthorized access and exposure.

WSGC is proud of their history of high performance including numerous years of meeting or exceeding all TWC-contracted performance measures and receiving multiple awards for performance and service excellence. WSGC has achieved this status through rigorous accountability standards and maintaining a vision of excellence, leadership, and innovation for WSGC staff and their partners.

19. A description of how training services outlined in WIOA §134 will be provided through the use of Individual Training Accounts (ITAs), including, if contracts for training services will be used, how the use of such contracts will be coordinated with the use of ITAs under that chapter, and how the Board will ensure informed customer choice in the selection of training programs, regardless of how the training services are to be provided.

**Board Response-** WIOA §134 provides the framework for a national workforce preparation and employment system designed to meet the needs of both the nation's businesses and job seekers and those who want to further their careers. Board policy is based on the following elements:

• Customers should have choices in deciding the training program that best fits their needs and the organizations that will provide that service. They should have control over their own career development.

 Customers have a right to information about how well training providers succeed in preparing people for jobs. Training providers will provide information on their success rates.

The ITA is an account established by the Board on behalf of an eligible individual. Customers seeking to access training services complete a comprehensive assessment to determine the need, interest and eligibility for training services, and are provided with a full orientation and coaching regarding selection of an appropriate training provider. Information provided to customers seeking to access an ITA includes provider/program performance data, training cost, accessibility, and relevant labor market information and Career Pathway information.

ITAs are funded with Youth, Adult and Dislocated worker, and Trade Adjustment Act funds authorized under Title I of WIOA. Individuals may use ITAs in exchange for training services associated with the WSGC Targeted Occupation list (contained herein). ITAs can only be issued for training providers on the approved list of Eligible Training Providers maintained by TWC. A document detailing the amounts, customer name, start and ending dates will then be provided to the customer prior to their initial enrollment into school.

20. A description of how one-stop centers are implementing and transitioning to an integrated, technology-enabled intake and case management information system for programs carried out under WIOA and by one-stop partners.

**Board Response-**Since seven of the full-service centers are located in largely rural counties, it is important for WSGC to capitalize on every form of technology available to maintain staff capability for provision of integrated services. Centers are linked by phone, email, mainframe, intranet, and high-speed internet (T1 data lines).

Critical to WSGC's daily operations and interconnectivity are systems administered by TWC, which include:

- WorkInTexas.com (WIT): Labor-exchange online system mandated by the Wagner-Peyser Act and operated in cooperative effort with JobCentral, the National Labor Exchange system.
- The Workforce Information System of Texas (TWIST): integrated intake, eligibility, case management, and reporting system for employment and training services. TWIST acts as the central repository for customer information and interfaces with WIT, the UI benefits system, and HHSC's system.
- Child Care Attendance and Automation (CCAA): allows parents to record attendance using a swipe card at a point-of-service device located at authorized child care facilities.
- Cash Draw and Expenditure Reporting: TWC's online Cash Draw and Expenditure Reporting (CDER) system is a web application used by Boards to draw funds from their program allocation and handles all financial transactions.
- Workforce Career Center Traffic (WCCT): traffic tracking system used at career center locations, job fairs, and other events/activities to record and report on usage.

As a result of the TWC merger with Adult Education and Literacy (AEL) and Vocational Rehabilitation (VR), one of the topics being discussed at local and regional Integration meetings is the development and testing of a common system intake/referral system. The system would provide a linkage with TWC/WSGC and core partners and additional community partners that provide social services, educational services, AEL and VR.

21. The Board policy to ensure that priority for adult individualized career services and training services will be given to recipients of public assistance, other low-income individuals, and individuals who are basic skills deficient, consistent with WIOA §134(c)(3)(E) and §680.600 of the Final Regulations.

**Board Response-**In accordance with WIOA §134(c)(3)(E) and §680.600 of the Final Regulations, the Board has in place an approved WIOA Policy that provides specific guidance regarding ensuring priority for target populations. The Board's WIOA Policy states:

"Individualized career services and training services must be given on a priority basis, regardless of funding levels; to:

- public assistance recipients;
- other low-income adults; and
- Individuals who are basic skills deficient."

The policy is also compliant with the TWC Workforce Development (WD) Letter 12-15, "Workforce Innovation and Opportunity Act: Guidelines for Adults, Dislocated Workers, and Youth", revised September 26, 2016.

22. Boards may impose limits on the duration and amount of ITAs. If the state or Board chooses to do so, the limitations must be described in the Local Plan, but must not be implemented in a manner that undermines WIOA's requirement that training services are to be provided in a manner that maximizes customer choice in the selection of an Eligible Training Provider. Exceptions to ITA limitations may be provided for individual cases and must be described in Board policies.

**Board Response-**Board policy currently dictates that the amount of funds authorized for an ITA be commensurate with the training provider's cost (tuition and fees as reflected in the ETPS) and other **required** related program expenses (books, supplies, equipment, tools, uniforms) for the current program year. As a general rule, the Board imposes a maximum amount of time allowed for the use of an ITA as two (2) program years.

23. A description of the design framework for youth programs in the local area, and how the 14 program elements required in §681.460 of the Final Regulations are to be made available within that framework.

**Board Response-**Please refer to the chart on the following page:

WIOA Youth Element	WSGC Services Provided	Partner Services Provided
Tutoring, study skills training, instruction, and evidence-based dropout prevention and recovery strategies that lead to completion of the requirements for a secondary school diploma or its recognized equivalent	Students are engaged in an interactive curriculum providing foundational skills instruction encompassing ten career & education-oriented skill and proficiency areas needed in today's workplace	Victoria Boys and Girls Club, Communities in Schools of the Golden Crescent, area ISD Counselors.
Alternative secondary school services, or dropout recovery services, as appropriate	Assessment, Identification of barrier(s) and referral	Victoria College AEC, Graduation Alliance, Community Action-Victoria
Paid and unpaid work experiences that have academic and occupational education as a component of the work experience	Paid work experience and job readiness opportunities are offered year-round to youth participants who are seeking career exploration and the development of work readiness skills	Goodwin Personnel, Area Employers, Communities In Schools of the Golden Crescent
Occupational skills training, which includes priority consideration for training programs that lead to recognized postsecondary credentials that align with in-demand industry sectors or occupations in the workforce area involved, if WFS determines that the programs meet the quality criteria described in WIOA §123	Eligible youth participants are connected with occupational skills training that are aligned with local target and in-demand occupations	Victoria College, ABC Mid-Coast Chapter, Safety Council of the Texas Mid-Coast, TWC Eligible Training Providers or WSGC- contracted trainings
Education offered concurrently with and in the same context as workforce preparation activities and training for a specific occupation or occupational cluster	Remediation via AEL or Graduation Alliance	VC AEC, Graduation Alliance, Community Action, Victoria ISD, Region III Education Service Center
Leadership development opportunities, including community service and peercentered activities encouraging responsibility and other positive social and civic behaviors	Integrated into work experience and Other service options	Victoria Business and Education Coalition (VBEC), Communities in Schools of the Golden Crescent
Support services, as defined in WIOA §3(59), which enable an individual to participate in WIOA activities.	Supportive services include child care, transportation assistance, work-related and training-related expenses	Appropriate partner agency according to identified need(s).
Adult mentoring for a duration of at least 12 months that may occur both during And after program participation	Integrated into work experience and other service options	Appropriate partner agency according to identified need(s).
Follow-up services for not fewer than 12 months after the completion of participation	By WIOA Youth Career Counselors	N/A
Comprehensive guidance and counseling, which may include drug and alcohol abuse counseling, as well as referrals to counseling, as appropriate to the needs of the individual youth	Referrals made to partners as appropriate	Mid Coast Family Services, Gulf Bend Center, and other appropriate partner agency according to identified need(s).
Financial literacy education	On-site interactive module	Money management training, CIS of the Golden Crescent, Wells Fargo Bank
Entrepreneurial skills training	Career advising, service planning, and referral by Career Counselor	VBEC, UHV Small Business Development Center
Services that provide labor market and employment information about in-demand industry sectors or occupations available in the workforce area, such as career awareness, career counseling, and career exploration services	Identification of activity by Career Counselor, provision of local LMCI by WSGC BSU	TWC LMCI, SitesonTexas, JobsEQ-Chmura Economics
Activities that help youth prepare for and transition to postsecondary education and training	Identification of activity by Career Counselor	Communities in Schools of the Golden Crescent

The WSGC Youth Program framework is designed to ensure effective service delivery and to maximize the participation of as many eligible youth as possible. The program serves two main categories of youth: Out-of-School Youth (OSY) and In-School Youth (ISY). Additionally, WSGC is the only Board area in the state to administer Communities in Schools (CIS), the nation's leading dropout prevention program. By capitalizing on this unique affiliation, WSGC staff have a foothold in the school system to introduce the array of services available to all students, through the public workforce system. Some examples of youth activities provided through CIS and WSGC concurrently are:

- leadership development,
- community service projects,
- customized career pathway plan
- addressing barriers
- setting goals and related activities
- the documenting of achievements/credentials
- job shadowing,
- tutoring,
- subsidized employment,
- internships, and
- College visits.

Through the deployment of this collaborative youth services model, we are able to leverage the partner assets and provide services that ensure availability of the 14-WIOA Youth Elements and are strategically aligned with the Governor's tri-agency (Education, Workforce, and Economic Development) Initiative. Most importantly though, this model is ideally designed to address the unique challenges faced by in-school youth and out-of-school youth in the Golden Crescent.

# 24. A description of how the Board will encourage Registered Apprenticeship programs in its area to register with the eligible training provider system in order to receive WIOA funding.

<u>Board Response-</u>Registered Apprenticeship is an industry-driven model that combines on-the-job learning with job-related instruction. As an "earn and learn" model, apprentices are employed and earn wages from the first day on the job. Apprenticeship is a flexible training strategy that can be customized to meet the needs of any business. Nationally, there are currently more than 1,000 occupations including careers in;

- health care,
- information technology,
- transportation, and
- energy,

in which apprenticeship is used to meet business needs for qualified workers. By using apprenticeship as a workforce strategy in the Golden Crescent, WSGC will contribute to higher performance outcomes in employment, retention, earnings, and credential attainment.

WIOA includes several changes that strengthen Registered Apprenticeship as a resource, a training strategy, and as a partner in the workforce system.

- Registered Apprenticeship programs are on ETP List-All Registered Apprenticeship
  programs, by virtue of their registration, are approved for the Eligible Training Provider
  List and thereby eligible to receive federal workforce funding as pre-approved training
  providers. This is one of the most important changes in WIOA, as it expands
  opportunities for job seekers and for the workforce system to use WIOA funds for related
  instruction and other apprenticeship costs.
- Promoting work-based learning to meet employer needs for skilled workers WIOA
  promotes greater use of work-based learning and a stronger emphasis on business
  services. WIOA provides for increased reimbursement rates for employers for on-the-job
  training (OJT). OJT can be used to support apprenticeship programs, and this change
  promotes the greater use of apprenticeship as a strategy to address the needs of both
  employers and job seekers.
- Supporting career pathways for youth through apprenticeship WIOA supports apprenticeship as a workforce strategy for youth. The law cites preapprenticeship activities and work-based learning among the youth program elements. WIOA also recognizes apprenticeship as a career pathway for Job Corps students, and supports coordination of the Youth Build program with pre-apprenticeship and apprenticeship programs.

Using the apprenticeship model as a key strategy in meeting the needs of business the increased emphasis on work-based learning and business engagement in WIOA provides a new opportunity for the workforce system to integrate apprenticeship into its business services. Since employers are at the center of the model, apprenticeship automatically brings industry to the table. Therefore, apprenticeship aligns perfectly with sector strategies, industry partnerships, and other investments in meeting the needs of the business community.

WSGC encourages Registered Apprenticeship programs through collaboration with area educational institutions and employers to;

- identify apprenticeship programs currently operating that can be registered with the Eligible Training Provider System (ETPS) and,
- inventory current pre-apprenticeship programs or related initiatives that can be scaled up into full registered apprenticeship programs.

Additionally, WSGC BSU engage area higher education partners to outreach and educate employers regarding the benefits of apprenticeship programs.

## 25. A description of the Board's strategy and commitment to support ApprenticeshipTexas efforts across the state, as applicable.

**Board Response-**As noted in the previous response, WSGC is an active participant in promoting Apprenticeship efforts, including the TWC ApprenticeshipTexas program. In addition to the outreach and marketing activities previously listed, WSGC will also support the effort by:

- Include Apprentice Texas logo and hyperlink on WSGC website;
- Provide assistance to local entities, including industry leaders, economic development organizations, etc. in the development of registered apprenticeship training programs in the service area; and
- Develop outreach strategies for both traditional and non-traditional industries.

We will continue to promote that TWC, as authorized in Texas Education Code Chapter 133, grants funds to local public educational institutions to support the costs of related classroom instruction in registered apprenticeship training programs. Local education agencies act as fiscal agents for registered apprenticeship training programs.

Recently we received a Texas Industry Partnership (TIP) Grant to provide additional support to a local DOL-Registered Apprenticeship (RA) Program, Mid-Coast Construction Academy (MCA). This academy serves the training needs of area secondary and post-secondary students and is also a viable career pathway for dislocated workers, non-custodial parents, AEL participants, exoffenders, and other populations we serve. At its entry-level, a trainee can attain a short-term National Center for Construction Education and Research (NCCER) certificate that is industry-validated and recognized nationwide. A pipeline of younger workers being trained both on-the-job and in the classroom, creates a steady flow of students at the secondary and post-secondary level. Likewise, this model allows employers the opportunity to make a positive impact by contributing to the work-based component (via their jobsites) towards addressing their worker shortage. This is just one example of our ongoing efforts to maximize growth and encourage coordination with local industry and workforce partners to develop new RA training programs and expand existing RA training programs.

Additionally, for interested parties reviewing this Plan, to qualify for funds, apprenticeship training programs and apprentices must be registered with the U.S. Department of Labor Office of Apprenticeship. If you are an employer, local education agency, or apprenticeship training program seeking information regarding funding for related classroom instruction for adults in registered apprenticeship training programs, contact the Texas Workforce Commission at <a href="mailto:apprenticeship@twc.state.tx.us">apprenticeship@twc.state.tx.us</a>.

#### **Part C: Public Comment**

A description of the process used by the Board, consistent with WIOA §108(d), to provide a 30-day public comment period before submission of the plan, including an opportunity to have input into the development of the Local Plan, particularly for representatives of businesses, education, and labor organizations. Comments submitted during the public comment period that represent disagreement with the plan must be submitted with the Local Plan.

**Board Response-** The Board placed a Public Notice in the Texas Register on December 22, 2016, advising that the plan was available for viewing and public comment on the Board's website at www.gcworkforce.org., and at its physical location, 120 South Main, Suite 501, Victoria, TX 77901. Public notice was also placed in the classified/legal section of the Victoria Advocate on December 22, 2016 which ran concurrently in their online version at victoriaadvocate.com, advising of availability and soliciting comments and input. The Victoria Advocate is the area's most widely distributed newspaper, with a confirmed readership of over 95,000 subscribers, and is circulated throughout all counties in the Golden Crescent. The same procedure was undertaken for the two-year plan modification being available for public comment from February 15, 2019 through March 15, 2019.

## Part D: Attachments

## 1. Memorandums of Understanding and Cooperative Agreements

N	/lemorandums	of Unde	rstandir	ng (MOU's)
Name of Provider	Agreement Type	Begin date	End date	Info
Adult Education & Tr	aining		1	
Victoria College Adult Education Program	MOU	9/1/2014	TWC merger	Adult Education and Literacy
DARS-Department of Rehabilitative Service				
DARS	538-14-003- 00000000000002	6/23/2014	TWC merger	Vocational Rehabilitation
Miscellaneous				
Community Action Committee of Victoria, TX	MOU	8/1/2009	Indefinite	Assist Low-Income with utility/housing assistance
Community Action Com. of Victoria., TX (OSY)	MOU	11/1/2016	2/28/2017	Assist OSY who lack HS diploma or multiple barriers to employment
Experience Works	MOU	7/1/2007	Indefinite	Assist Center customers in WIT
Experience Works	MOU	1/1/2016	Indefinite	Assist Older Texans opportunity to work
Texas Dept. of Family and Protective Services (DFPS)	MOU	11/30/2011	11/30/201 5	Preparation for Adult Living
Office of Attorney Ge	eneral (OAG)		1	
OAG	MOU-(OAG#17- C0114)	9/1/2016	8/31/2018	NCP-C (Non-Custodial Parent Choices)
Non-Financial Work S	Site Training & Coop	eration Agree	ements	
Boys & Girls Club- Victoria.	NF-Coop. Agreement	10/4/2004	Indefinite	Work Site Training for SNAP Participant.
Christian Women's Job Corps of Gonzales County	NF-Coop. Agreement	3/8/2010	Indefinite	Work Site Training for SNAP Participant.
DeWitt Senior Citizens	NF-Work-Site Training.	9/14/2010	Indefinite	Work Site Training-TANF, SNAP, E&T
Dorothy O'Connor Pet Adoption Center	NF-Coop. Agreement	5/27/2010	Indefinite	Work Site Training for SNAP Participant.
Friends of Elder Citizens- Edna	NF-Work-Site Training.	1/6/2011	Indefinite	Work Site Training-TANF, SNAP, E&T

Gonzales Chamber of Commerce.	NF-Work-Site	3/15/2011	Indefinite	Work Site Training-TANF, SNAP, E&T
Hallettsville Head Start	Training.  NF-Coop. Agreement	10/7/2008	Indefinite	Work Site Training for TANF Participant.
Health & Human Services Commission	NF-Work-Site Training.	7/26/2010	Indefinite	Worksite Training Agreement for TANF, SNAP E&T Participant.
Mission Bautista	NF-Coop. Agreement	1/16/2008	Indefinite	Work Site Training for TANF Participant.
VCAM	NF-Coop. Agreement	10/4/2004	Indefinite	Work Site Training-TANF, SNAP E&T.
Victoria Beauty College	NF-Coop. Agreement	1/22/2009	Indefinite	Work Site Training-TANF, SNAP E&T
The Victoria College	NF-Work-Site Training.	4/9/2011	Indefinite	Work Site Training-TANF, SNAP E&T
Miscellaneous Agree	ments			
Billy T. Cattan Recovery Outreach, Inc.	MOU	4/13/2006	Indefinite	Substance Abuse Intervention
DAV Disabled American Veterans, Victoria Chapter	MOU	6/1/2015	Indefinite	Veteran Support & Assistance (Provide Office Space)
Community Development Institute (CDI) Head Start	Com. Partnership Agreement.	1/7/2011	Indefinite	Provide services to children & their families
Lavaca County Senior Citizens Program	MOU	5/1/2002	Indefinite	Alternative Transportation for TANF clients.
Mid-Coast Family Services	MOU	7/29/2003	Indefinite	Domestic Violence Intervention
Mid-Coast Family Services & Gulf Bend MHMR (Both on same MOU)	MOU	2/9/2009	Indefinite	Substance Abuse & Mental Health
TDCJ-PD Texas Department of Criminal Justice-Parole Division	Local Operating. Agreement.	9/1/2007	Indefinite	Serving Ex-Offenders
VISD Even Start	MOU	6/16/2008	Indefinite	Assist VISD EvenStart referrals for Jobs & Asst.